Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



- 9.7%

- 4.6%

For Week Ending July 22, 2017

Data current as of July 31, 2017

Residential real estate activity has remained robust through the summer months so far. New listing and sales activity may not always land exactly where desired or expected from week to week, but it is clear by gradually increasing prices and ongoing low inventory that buyer demand has not weakened.

SINGLE-FAMILY DETACHED

For the week ending July 22:

- New Listings increased 10.2% to 506
- Under Contract Sales increased 26.8% to 289
- Inventory decreased 9.7% to 4,278

For the month of June:

- Median Sales Price increased 6.1% to \$260,000
- Market Time increased 2.5% to 81
- Pct of List Price Rec'd increased 0.1% to 96.6%
- Months Supply decreased 6.0% to 4.7

SINGLE-FAMILY ATTACHED

For the week ending July 22:

- New Listings increased 15.5% to 722
- Under Contract Sales increased 32.2% to 415
- Inventory decreased 4.6% to 4,907

For the month of June:

- Median Sales Price remained flat at \$325,000
- Market Time decreased 15.3% to 50
- Pct of List Price Rec'd increased 0.6% to 97.9%
- Months Supply decreased 2.9% to 3.3

Quick Facts

+ 10.2% + 15.5%

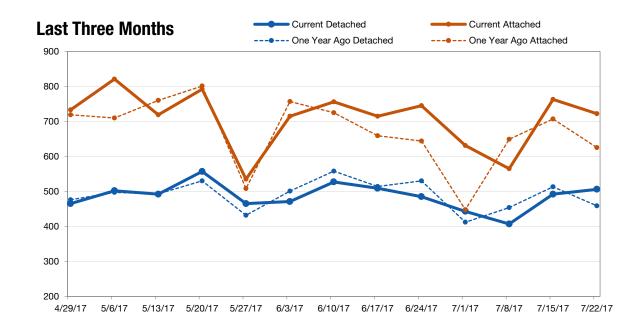
Detached	Attached	Detached	Attached	Detached	Attached
Year-Over-Y New L i	•	ge Year-Over-Year Change Under Contract			Year Change for Sale
Metrics by New Listin	•				2
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+ 26.8% + 32.2%

New Listings

A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
4/29/2017	465	- 2.3%	733	+ 1.9%
5/6/2017	502	+ 1.0%	821	+ 15.6%
5/13/2017	492	- 0.2%	719	- 5.4%
5/20/2017	557	+ 5.1%	792	- 1.1%
5/27/2017	465	+ 7.6%	535	+ 5.3%
6/3/2017	471	- 6.0%	715	- 5.5%
6/10/2017	527	- 5.6%	756	+ 4.3%
6/17/2017	509	- 1.0%	715	+ 8.5%
6/24/2017	485	- 8.5%	745	+ 15.7%
7/1/2017	443	+ 7.5%	631	+ 40.8%
7/8/2017	407	- 10.4%	565	- 12.9%
7/15/2017	492	- 4.1%	763	+ 7.9%
7/22/2017	506	+ 10.2%	722	+ 15.5%
3-Month Avg.	486	- 0.8%	709	+ 5.7%

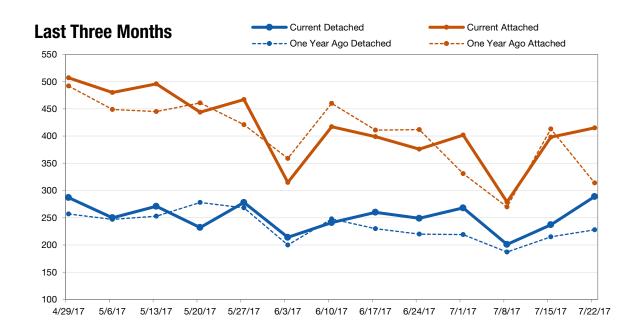
Historical New Listing Activity



Under Contract

A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
4/29/2017	287	+ 11.7%	507	+ 3.0%
5/6/2017	250	+ 1.2%	480	+ 6.9%
5/13/2017	271	+ 7.1%	496	+ 11.5%
5/20/2017	232	- 16.5%	444	- 3.7%
5/27/2017	278	+ 3.7%	467	+ 10.9%
6/3/2017	214	+ 7.0%	315	- 12.3%
6/10/2017	241	- 2.8%	417	- 9.3%
6/17/2017	260	+ 13.0%	399	- 2.9%
6/24/2017	249	+ 13.2%	376	- 8.7%
7/1/2017	268	+ 22.4%	402	+ 21.5%
7/8/2017	201	+ 7.5%	279	+ 3.3%
7/15/2017	237	+ 10.2%	398	- 3.6%
7/22/2017	289	+ 26.8%	415	+ 32.2%
3-Month Avg.	252	+ 7.4%	415	+ 3.0%

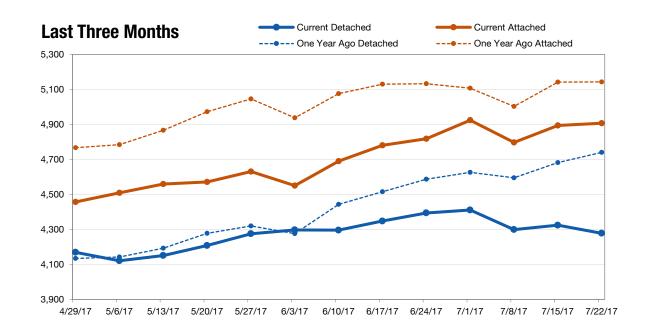
Historical Under Contract Detached —Attached 700



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Yea Change
4/29/2017	4,169	+ 0.8%	4,457	- 6.5%
5/6/2017	4,121	- 0.5%	4,509	- 5.7%
5/13/2017	4,151	- 1.0%	4,559	- 6.3%
5/20/2017	4,208	- 1.6%	4,571	- 8.1%
5/27/2017	4,275	- 1.0%	4,631	- 8.2%
6/3/2017	4,297	+ 0.5%	4,550	- 7.9%
6/10/2017	4,296	- 3.3%	4,690	- 7.6%
6/17/2017	4,348	- 3.7%	4,781	- 6.8%
6/24/2017	4,394	- 4.2%	4,818	- 6.1%
7/1/2017	4,411	- 4.6%	4,924	- 3.6%
7/8/2017	4,299	- 6.4%	4,797	- 4.1%
7/15/2017	4,324	- 7.6%	4,894	- 4.8%
7/22/2017	4,278	- 9.7%	4,907	- 4.6%
3-Month Avg.	4,275	- 3.4%	4,699	- 6.2%

Historical Inventory of Homes for Sale

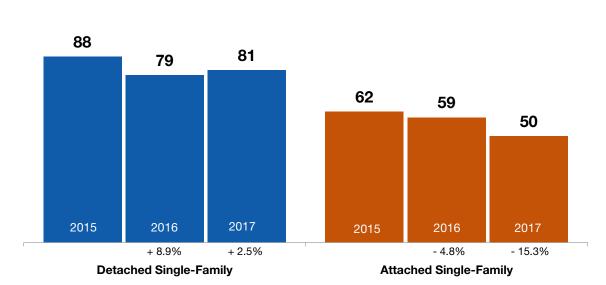


Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.

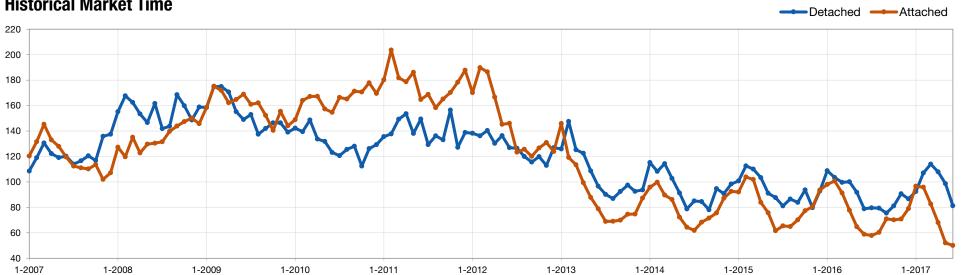


June



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2016	80	- 1.2%	58	- 10.8%
Aug-2016	79	- 9.2%	60	- 7.7%
Sep-2016	76	- 9.5%	71	+ 1.4%
Oct-2016	81	- 13.8%	70	- 9.1%
Nov-2016	91	+ 13.8%	71	- 12.3%
Dec-2016	87	- 6.5%	79	- 16.0%
Jan-2017	92	- 15.6%	97	- 1.0%
Feb-2017	107	+ 2.9%	96	- 5.0%
Mar-2017	114	+ 14.0%	83	- 8.8%
Apr-2017	108	+ 8.0%	68	- 12.8%
May-2017	99	+ 7.6%	52	- 20.0%
Jun-2017	81	+ 2.5%	50	- 15.3%
Average	91	- 0.1%	68	- 9.8%

Historical Market Time

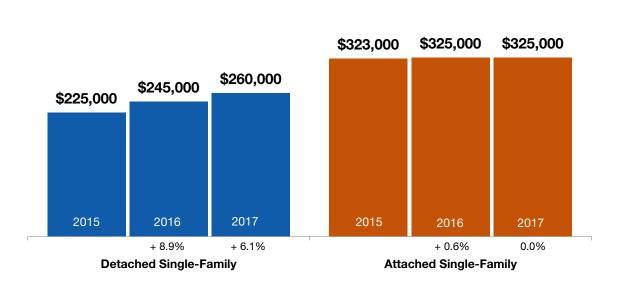


Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

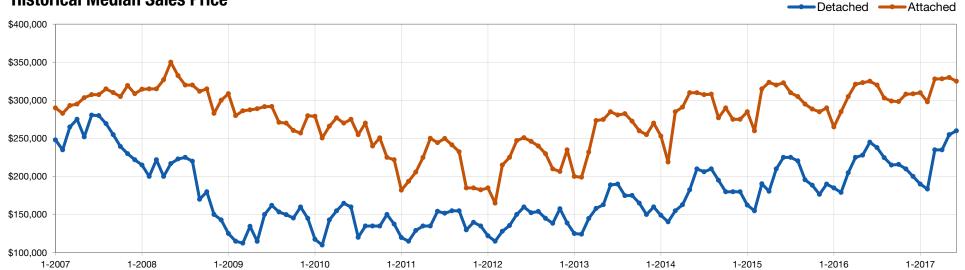


June

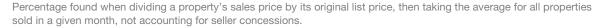


Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2016	\$238,000	+ 5.8%	\$320,000	+ 3.2%
Aug-2016	\$224,700	+ 2.0%	\$303,000	- 0.7%
Sep-2016	\$215,000	+ 9.9%	\$299,000	+ 1.4%
Oct-2016	\$215,750	+ 14.5%	\$298,500	+ 3.5%
Nov-2016	\$210,000	+ 19.0%	\$308,000	+ 8.1%
Dec-2016	\$200,000	+ 5.3%	\$308,500	+ 6.4%
Jan-2017	\$190,000	+ 2.7%	\$310,000	+ 17.0%
Feb-2017	\$183,450	+ 2.5%	\$298,000	+ 4.6%
Mar-2017	\$235,000	+ 14.6%	\$328,000	+ 7.5%
Apr-2017	\$235,000	+ 4.4%	\$328,250	+ 2.3%
May-2017	\$255,000	+ 11.8%	\$330,000	+ 2.1%
Jun-2017	\$260,000	+ 6.1%	\$325,000	0.0%
Median	\$225,000	+ 9.2%	\$315,000	+ 3.3%

Historical Median Sales Price

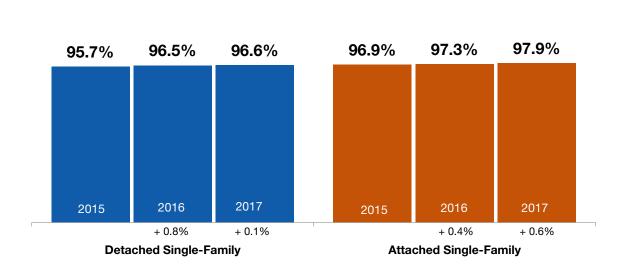


Percent of Original List Price Received







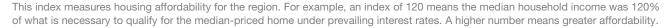


Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2016	96.0%	+ 0.6%	97.4%	+ 0.9%
Aug-2016	95.5%	+ 0.2%	96.7%	+ 0.8%
Sep-2016	95.2%	+ 0.2%	96.1%	+ 0.3%
Oct-2016	94.4%	+ 1.1%	95.9%	+ 0.8%
Nov-2016	93.6%	- 0.5%	95.8%	+ 0.8%
Dec-2016	93.1%	- 0.1%	95.6%	+ 1.3%
Jan-2017	94.3%	+ 0.3%	95.3%	+ 1.4%
Feb-2017	93.7%	+ 0.8%	95.8%	+ 1.3%
Mar-2017	96.9%	+ 1.9%	97.0%	+ 0.1%
Apr-2017	95.1%	- 0.4%	97.5%	+ 0.3%
May-2017	96.1%	- 0.8%	98.0%	+ 0.7%
Jun-2017	96.6%	+ 0.1%	97.9%	+ 0.6%
Average	95.2%	+ 0.3%	96.8%	+ 0.7%

Historical Percent of Original List Price Received

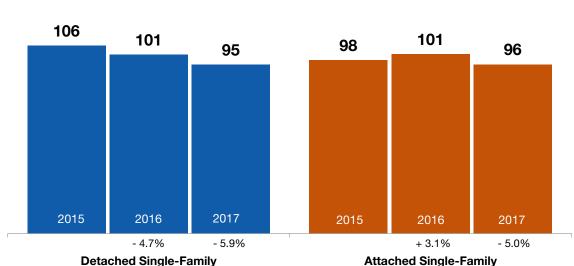


Housing Affordability Index



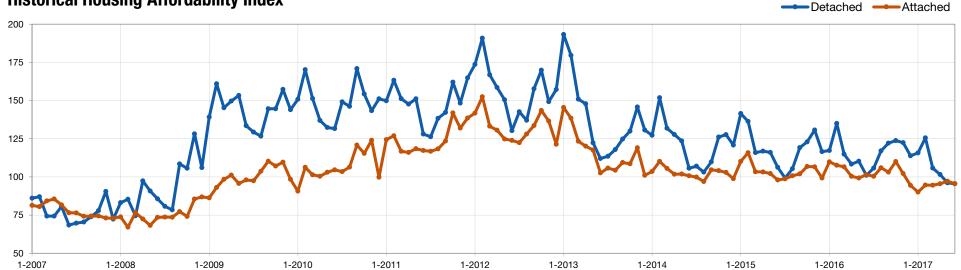






Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2016	106	+ 7.1%	100	+ 1.0%
Aug-2016	117	+ 11.4%	106	+ 5.0%
Sep-2016	122	+ 2.5%	103	+ 1.0%
Oct-2016	124	+ 0.8%	110	+ 2.8%
Nov-2016	122	- 6.9%	102	- 4.7%
Dec-2016	114	- 2.6%	94	- 5.1%
Jan-2017	116	- 0.9%	90	- 18.2%
Feb-2017	126	- 6.7%	95	- 12.0%
Mar-2017	106	- 7.8%	95	- 11.2%
Apr-2017	102	- 5.6%	95	- 5.0%
May-2017	96	- 12.7%	97	- 2.0%
Jun-2017	95	- 5.9%	96	- 5.0%
Average	112	- 2.3%	99	- 4.4%

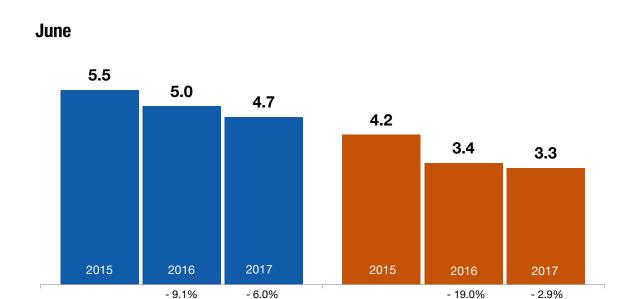
Historical Housing Affordability Index



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

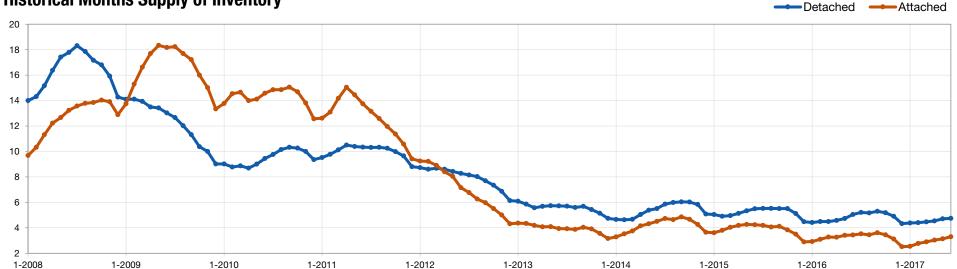




Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2016	5.2	- 5.5%	3.5	- 16.7%
Aug-2016	5.2	- 5.5%	3.5	- 14.6%
Sep-2016	5.3	- 3.6%	3.6	- 12.2%
Oct-2016	5.2	- 5.5%	3.4	- 10.5%
Nov-2016	4.9	- 3.9%	3.1	- 11.4%
Dec-2016	4.3	- 4.4%	2.5	- 13.8%
Jan-2017	4.4	0.0%	2.5	- 13.8%
Feb-2017	4.4	- 2.2%	2.8	- 9.7%
Mar-2017	4.5	0.0%	2.9	- 12.1%
Apr-2017	4.5	- 2.2%	3.0	- 9.1%
May-2017	4.7	0.0%	3.1	- 8.8%
Jun-2017	4.7	- 6.0%	3.3	- 2.9%
Average	4.8	- 3.5%	3.1	- 11.0%

Historical Months Supply of Inventory

Detached Single-Family



Attached Single-Family