Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



For Week Ending January 2, 2016

Data current as of January 11, 2016

Optimism is in the air as we turn to face a new calendar year. As far as residential real estate goes, there is plenty to feel positive about. Buying and selling activity continued through the final months of 2015, and there's little reason to believe that trend will slow down during the first month of 2016. If anything, the past few years have indicated a tendency for listings and sales to increase in January.

SINGLE-FAMILY DETACHED

For the week ending January 2:

- New Listings decreased 4.6% to 144
- Under Contract Sales increased 13.9% to 131
- Inventory decreased 14.7% to 3,717

For the month of December:

- Median Sales Price increased 7.8% to \$194,000
- Market Time decreased 5.1% to 93
- Pct of List Price Rec'd increased 0.3% to 93.4%
- Months Supply decreased 24.0% to 3.8

SINGLE-FAMILY ATTACHED

For the week ending January 2:

- New Listings decreased 8.9% to 143
- Under Contract Sales increased 39.5% to 159
- Inventory decreased 18.0% to 3,977

For the month of December:

- Median Sales Price increased 5.1% to \$288,950
- Market Time remained flat at 93
- Pct of List Price Rec'd decreased 0.1% to 94.3%
- Months Supply decreased 27.8% to 2.6

Quick Facts

- 4.6%	- 8.9%	+ 13.9%	+ 39.5%	- 14.7%	- 18.0%
Detached	Attached	Detached	Attached	Detached	Attached
	Year-Over-Year Change New Listings		'ear Change Contract		Year Change for Sale

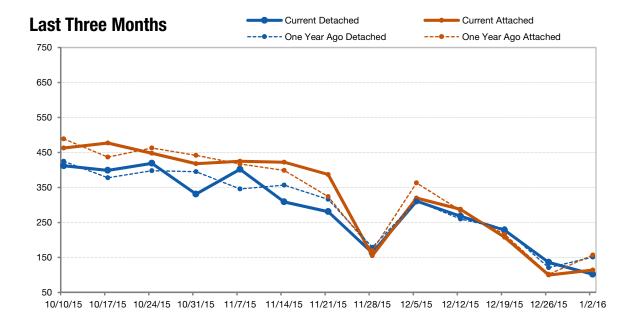
Metrics by Week

New Listings	2
Under Contract (contingent or pending)	3
Inventory of Homes for Sale	4
Metrics by Month Market Time Median Sales Price Percent of Original List Price Received Housing Affordability Index Months Supply of Inventory	5 6 7 8 9

New Listings

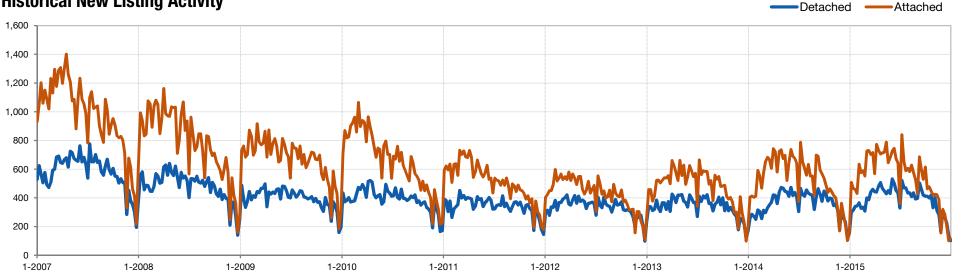
A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
10/10/2015	412	- 3.1%	463	- 5.3%
10/17/2015	399	+ 5.6%	477	+ 9.2%
10/24/2015	419	+ 5.3%	448	- 3.2%
10/31/2015	331	- 16.2%	418	- 5.4%
11/7/2015	402	+ 16.2%	425	+ 1.9%
11/14/2015	309	- 13.4%	422	+ 5.8%
11/21/2015	281	- 11.1%	387	+ 19.4%
11/28/2015	163	- 8.9%	155	- 8.8%
12/5/2015	311	0.0%	320	- 11.8%
12/12/2015	268	+ 3.1%	288	+ 1.4%
12/19/2015	228	- 1.7%	208	- 3.7%
12/26/2015	136	+ 12.4%	100	- 2.0%
1/2/2016	144	- 4.6%	143	- 8.9%
3-Month Avg.	293	- 1.7%	327	- 0.2%

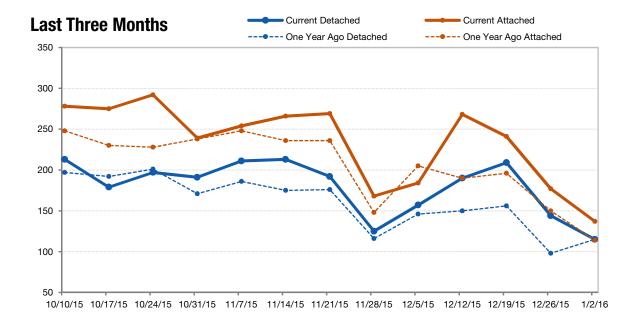
Historical New Listing Activity



Under Contract

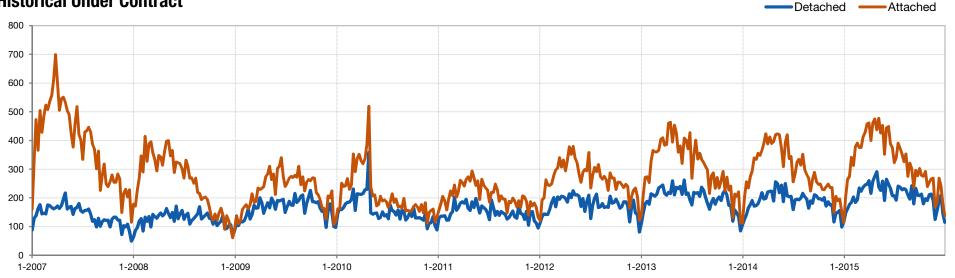
A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
10/10/2015	213	+ 8.1%	278	+ 12.1%
10/17/2015	179	- 6.8%	275	+ 19.6%
10/24/2015	197	- 2.0%	292	+ 28.1%
10/31/2015	191	+ 11.7%	239	+ 0.4%
11/7/2015	211	+ 13.4%	254	+ 2.4%
11/14/2015	213	+ 21.7%	266	+ 12.7%
11/21/2015	192	+ 9.1%	269	+ 14.0%
11/28/2015	125	+ 7.8%	168	+ 13.5%
12/5/2015	157	+ 7.5%	184	- 10.2%
12/12/2015	190	+ 26.7%	268	+ 41.1%
12/19/2015	209	+ 34.0%	241	+ 23.0%
12/26/2015	144	+ 46.9%	177	+ 18.0%
1/2/2016	131	+ 13.9%	159	+ 39.5%
3-Month Avg.	181	+ 13.1%	236	+ 15.1%

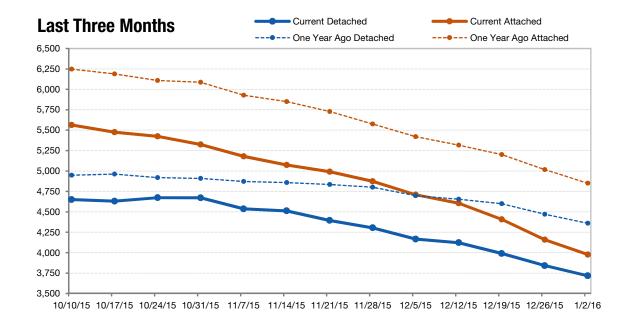
Historical Under Contract



Inventory of Homes for Sale

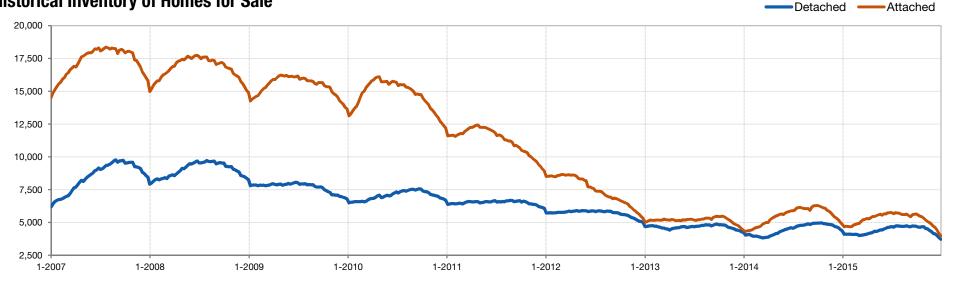
The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
10/10/2015	4,650	- 6.0%	5,563	- 11.0%
10/17/2015	4,630	- 6.7%	5,475	- 11.5%
10/24/2015	4,673	- 5.0%	5,424	- 11.2%
10/31/2015	4,671	- 4.8%	5,324	- 12.5%
11/7/2015	4,536	- 6.9%	5,179	- 12.6%
11/14/2015	4,512	- 7.1%	5,074	- 13.3%
11/21/2015	4,394	- 9.1%	4,992	- 12.8%
11/28/2015	4,304	- 10.4%	4,873	- 12.6%
12/5/2015	4,166	- 11.3%	4,710	- 13.1%
12/12/2015	4,122	- 11.5%	4,606	- 13.4%
12/19/2015	3,990	- 13.3%	4,407	- 15.3%
12/26/2015	3,841	- 14.1%	4,159	- 17.1%
1/2/2016	3,717	- 14.7%	3,977	- 18.0%
3-Month Avg.	4,324	- 9.2%	4,905	- 13.3%

Historical Inventory of Homes for Sale



Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.



Year-Over-Year

Change

- 4.2%

+ 4.0%

+ 13.3%

- 2.3%

+ 5.6%

- 4.7%

+ 4.8%

- 5.9%

- 2.8%

0.0%

- 8.0%

0.0%

- 0.0%

December Data for the Single-Family Year-Over-Year Single-Family month of ... Detached Change Attached Jan-2015 101 - 12.2% 92 Feb-2015 113 + 4.6% 104 98 94 Mar-2015 110 - 3.5% 102 93 93 93 87 Apr-2015 103 0.0% 84 May-2015 91 0.0% 76 Jun-2015 88 + 11.4%61 Jul-2015 81 - 4.7% 65 Aug-2015 87 + 2.4% 64 Sep-2015 84 + 7.7% 70 Oct-2015 93 - 2.1% 76 Nov-2015 80 - 12.1% 80 2013 2014 2015 2014 2013 2015 Dec-2015 93 - 5.1% 93 + 12.5% - 5.1% + 6.9% 0.0% 92 - 1.2% 78 Average **Detached Single-Family Attached Single-Family**

---- Detached ----- Attached 220 200 180 160 140 120 100 80 60 40 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

Historical Market Time

Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



Year-Over-Year

Change

+ 12.6%

+ 18.7%

+ 10.5%

+ 11.2%

+ 3.2%

+ 4.2%

+ 0.8%

- 1.0%

+ 6.5%

- 0.5%

+ 3.6%

+ 5.1%

+ 5.2%

December Data for the Single-Family Single-Family Year-Over-Year month of ... Detached Change Attached Jan-2015 \$162,500 + 9.1% \$285,000 Feb-2015 \$155,000 + 10.3% \$260,000 \$288,950 \$275,000 Mar-2015 \$190,500 + 22.9% \$315,000 \$270,000 Apr-2015 \$180,750 + 10.9% \$323,530 May-2015 + 15.1% \$320,000 \$210,000 \$194,000 \$180,000 Jun-2015 \$225,000 \$323,000 + 7.1% \$160,000 Jul-2015 \$225,000 + 9.5% \$310,000 Aug-2015 \$220,000 + 4.8% \$305,000 Sep-2015 \$195,500 + 0.3% \$295,000 Oct-2015 \$190,000 + 5.6% \$288,500 Nov-2015 \$177,900 - 1.2% \$285,000 2013 2014 2015 2013 2014 2015 Dec-2015 \$194,000 + 7.8% \$288,950 + 12.5%+7.8%+1.9%+5.1%Median + 8.7% \$195,726 \$305,000 **Detached Single-Family Attached Single-Family**

Historical Median Sales Price

---- Detached ----- Attached \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



December

100%

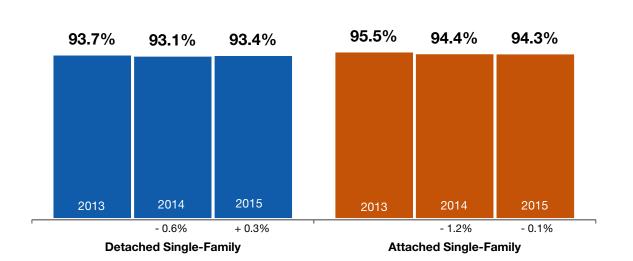
95%

90%

85%

80%

75%



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jan-2015	92.4%	+ 0.2%	93.6%	- 1.5%
Feb-2015	90.0%	- 2.9%	93.7%	- 0.4%
Mar-2015	92.1%	+ 1.1%	94.9%	- 0.4%
Apr-2015	93.1%	- 0.2%	96.3%	+ 0.3%
May-2015	95.6%	+ 1.1%	97.1%	+ 0.6%
Jun-2015	95.7%	+ 0.8%	96.9%	+ 0.6%
Jul-2015	95.4%	- 1.0%	96.5%	- 0.3%
Aug-2015	95.3%	+ 0.7%	96.0 %	0.0%
Sep-2015	95.1%	+ 1.0%	95.8%	+ 0.5%
Oct-2015	93.4%	- 0.1%	95.1%	0.0%
Nov-2015	94.2%	+ 2.2%	95.1%	+ 0.6%
Dec-2015	93.4%	+ 0.3%	94.3%	- 0.1%
Average	94.1%	+ 0.3%	95.8%	+ 0.1%

Historical Percent of Original List Price Received

Detached Attached

Housing Affordability Index

This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to gualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Attached

110

116

103

103

102

98

99

101

102

107

107

99

104

Year-Over-Year Change

+ 5.8%

+ 5.5%

- 2.8%

+ 1.0%

0.0%

- 3.0%

- 1.0%

+ 4.1%

- 2.9%

+ 2.9%

+ 3.9%

0.0%

+ 1.1%

December Data for the Single-Family Single-Family Year-Over-Year month of ... Detached Change Jan-2015 142 + 11.8% 131 Feb-2015 136 - 10.5% 121 115 Mar-2015 116 - 12.1% 101 99 99 Apr-2015 - 8.6% 117 May-2015 - 6.5% 116 Jun-2015 106 0.0% Jul-2015 99 - 7.5% Aug-2015 105 + 1.9% Sep-2015 119 + 8.2% Oct-2015 122 - 3.2% Nov-2015 130 + 1.6% 2013 2014 2015 2013 2014 2015 Dec-2015 115 - 5.0% - 7.6% - 5.0% - 2.0% 0.0% 119 - 2.5% Average **Detached Single-Family Attached Single-Family**

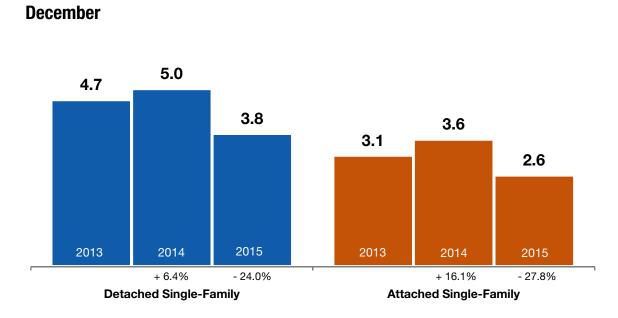
Historical	Housing Affordabili	ity Index					Detache	d Attached
200					*			
175 -			λ λ	/				
150 -		MM					Å	N
125 -	7			p		Y		hy A
100 -								
75 -								
50 1-2007	1-2008	1-2009	1-2010 1-2	2011 1-2	2012 1-20	13 1-	2014 1-2	2015

His

Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jan-2015	5.0	+ 8.7%	3.6	+ 9.1%
Feb-2015	4.8	+ 4.3%	3.7	+ 5.7%
Mar-2015	4.8	+ 4.3%	4.0	+ 8.1%
Apr-2015	5.0	0.0%	4.1	0.0%
May-2015	5.2	- 1.9%	4.2	- 2.3%
Jun-2015	5.3	- 3.6%	4.1	- 6.8%
Jul-2015	5.3	- 8.6%	4.1	- 12.8%
Aug-2015	5.3	- 11.7%	3.9	- 15.2%
Sep-2015	5.2	- 13.3%	4.0	- 16.7%
Oct-2015	5.1	- 15.0%	3.7	- 19.6%
Nov-2015	4.6	- 20.7%	3.3	- 21.4%
Dec-2015	3.8	- 24.0%	2.6	- 27.8%
Average	4.9	- 7.5%	3.8	- 9.5%

Historical Months Supply of Inventory

