# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



## For Week Ending February 14, 2015

Data current as of February 23, 2015

As we hit February, mortgage rates continue to remain low, bringing about a high dosage of optimism to the market. While some reports attempt to dissect drops in builder confidence with a negative-bent attitude, low rates seem prepped to steer potential buyers toward getting their own set of house keys, curbing the pessimism of market naysayers.

#### SINGLE-FAMILY DETACHED

For the week ending February 14:

- New Listings increased 6.3% to 322
- Under Contract Sales increased 38.2% to 239
- Inventory decreased 7.1% to 3,649

For the month of January:

- Median Sales Price increased 9.6% to \$163,275
- Market Time decreased 12.2% to 101
- Pct of List Price Rec'd increased 0.3% to 92.5%
- Months Supply decreased 4.3% to 4.4

#### SINGLE-FAMILY ATTACHED

For the week ending February 14:

- New Listings increased 4.0% to 573
- Under Contract Sales increased 31.0% to 444
- Inventory decreased 2.6% to 4,441

For the month of January:

- Median Sales Price increased 12.6% to \$285,000
- Market Time decreased 4.2% to 92
- Pct of List Price Rec'd decreased 1.5% to 93.6%
- Months Supply remained flat at 3.3

## **Quick Facts**

+ 6.3%	+ 4.0%	+ 38.2%	+ 31.0%	- 7.1%	- 2.6%
Detached	Attached	Detached	Attached	Detached	Attached
	Year Change . <b>istings</b>	Year-Over-Y Under C	/ear Change Contract		Year Change for Sale

### Metrics by Week

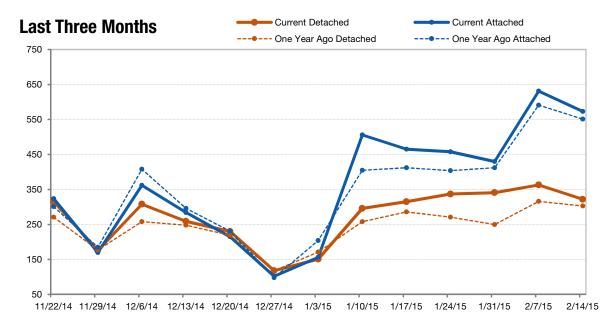
New Listings	2
Under Contract (contingent or pending)	3
Inventory of Homes for Sale	4
Metrics by Month Market Time Median Sales Price Percent of Original List Price Received Housing Affordability Index Months Supply of Inventory	5 6 7 8 9

Click on desired metric to jump to that page.

## **New Listings**

A count of the properties that have been newly listed on the market in a given month.

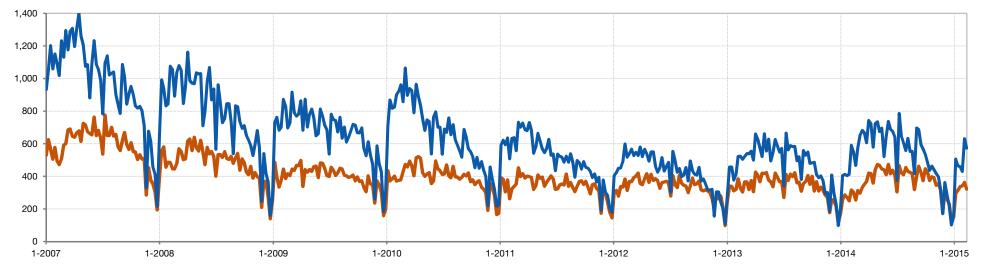




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
11/22/2014	315	+ 16.2%	324	+ 7.6%
11/29/2014	176	- 0.6%	170	- 8.1%
12/6/2014	308	+ 19.4%	362	- 11.3%
12/13/2014	259	+ 4.4%	284	- 4.1%
12/20/2014	230	+ 5.0%	215	- 6.9%
12/27/2014	118	0.0%	102	+ 4.1%
1/3/2015	151	- 11.7%	156	- 23.5%
1/10/2015	296	+ 14.7%	506	+ 24.9%
1/17/2015	315	+ 10.1%	465	+ 12.9%
1/24/2015	337	+ 24.4%	458	+ 13.4%
1/31/2015	341	+ 36.4%	430	+ 4.4%
2/7/2015	363	+ 14.9%	631	+ 6.8%
2/14/2015	322	+ 6.3%	573	+ 4.0%
3-Month Avg.	272	+ 12.2%	360	+ 4.0%

### **Historical New Listing Activity**

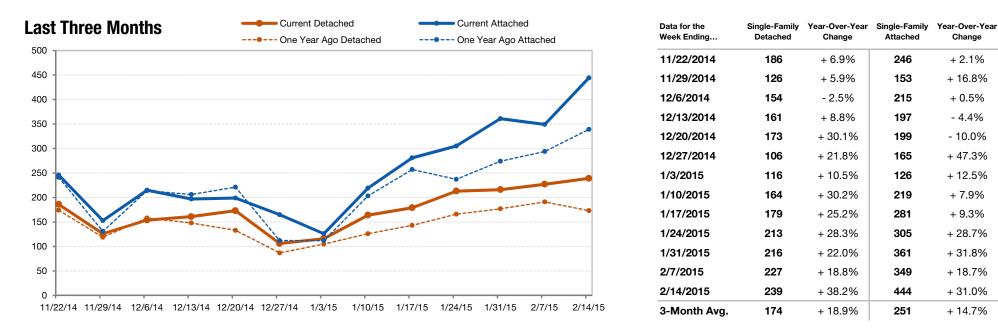
Detached Attached



## **Under Contract**

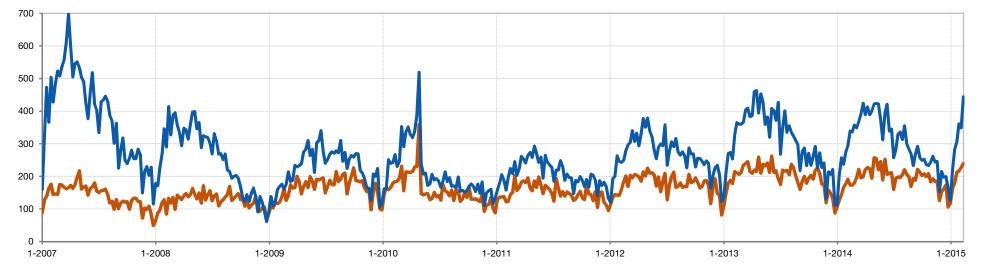
A count of the properties in either a contingent or pending status in a given month.





### **Historical Under Contract**

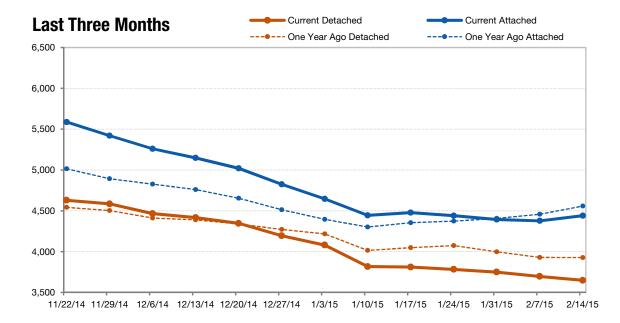
-Detached -Attached



## **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.

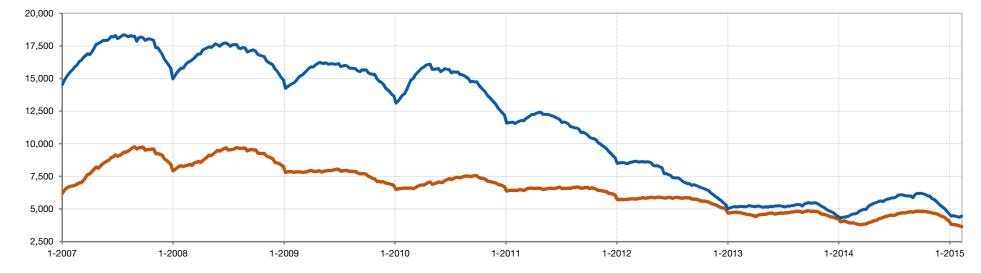




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
11/22/2014	4,629	+ 1.9%	5,587	+ 11.4%
11/29/2014	4,585	+ 1.8%	5,421	+ 10.8%
12/6/2014	4,466	+ 1.2%	5,259	+ 9.0%
12/13/2014	4,417	+ 0.6%	5,148	+ 8.1%
12/20/2014	4,346	+ 0.2%	5,020	+ 7.8%
12/27/2014	4,194	- 1.8%	4,824	+ 6.9%
1/3/2015	4,081	- 3.2%	4,647	+ 5.7%
1/10/2015	3,817	- 5.0%	4,444	+ 3.3%
1/17/2015	3,811	- 5.9%	4,478	+ 2.8%
1/24/2015	3,783	- 7.2%	4,441	+ 1.5%
1/31/2015	3,750	- 6.2%	4,394	- 0.3%
2/7/2015	3,697	- 5.9%	4,377	- 1.8%
2/14/2015	3,649	- 7.1%	4,441	- 2.6%
3-Month Avg.	4,094	- 2.6%	4,806	+ 5.0%

### **Historical Inventory of Homes for Sale**

Detached — Attached



## **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.



Change

- 16.0%

- 20.4%

- 13.1%

- 18.2%

- 19.0%

- 10.1%

- 1.4%

+ 2.9%

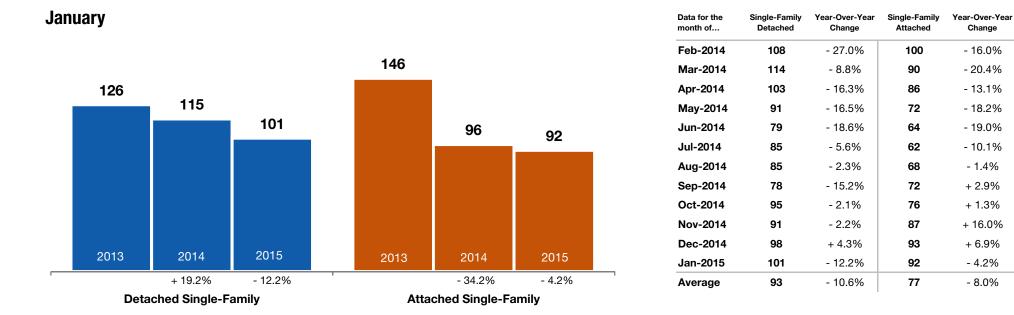
+ 1.3%

+ 16.0%

+ 6.9%

- 4.2%

- 8.0%



#### ----- Detached ------Attached 220 200 180 160 140 120 100 80 60 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

### **Historical Market Time**

Current as of February 23, 2015. All data from Midwest Real Estate Data reflecting activity within the 77 officially defined Chicago community areas. Powered by 10K Research and Marketing. | Click for Cover Page | 5

## **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



Year-Over-Year

Change

+ 10.1%

+ 22.8%

+ 7.1%

+ 12.8%

+ 8.8%

+ 9.2%

+9.0%

+ 2.0%

+ 11.5%

+ 7.8%

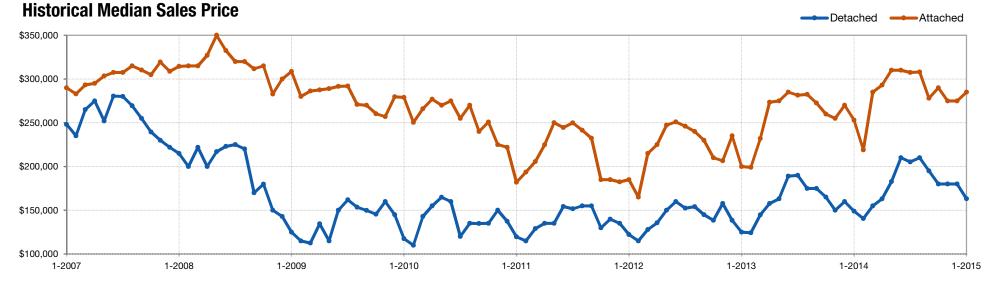
+ 1.9%

+ 12.6%

+ 9.4%

Single-Family

January month of ... Detached Change Attached Feb-2014 \$140,500 + 13.1% \$219,000 \$285,000 Mar-2014 \$155,000 + 7.1% \$285,000 \$253,000 Apr-2014 \$163,000 + 3.3% \$293,000 May-2014 \$182,750 + 12.1% \$310,000 \$200,000 Jun-2014 \$210,000 \$310,000 + 11.1% \$163,275 Jul-2014 \$205,250 \$307,500 + 8.0% \$148.950 \$125,000 Aug-2014 \$210,000 +20.1%\$308.000 Sep-2014 \$194,999 + 11.4%\$278,000 Oct-2014 \$180,000 + 9.1% \$290,000 Nov-2014 \$180,000 + 20.0% \$275,000 Dec-2014 \$180,000 + 12.5% \$275,000 2013 2014 2015 2013 2014 2015 Jan-2015 \$163,275 + 9.6% \$285,000 + 26.5% + 19.2%+ 9.6% + 12.6%Median \$180,000 + 9.8% \$292,000 **Detached Single-Family Attached Single-Family** 



Data for the

Single-Family

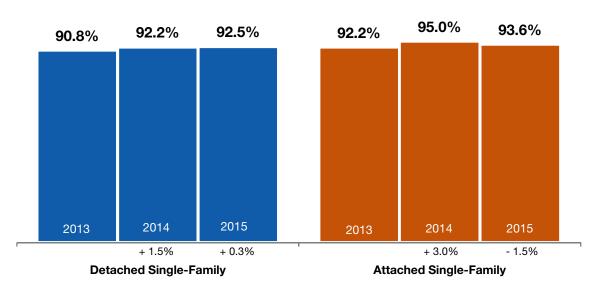
Year-Over-Year

## **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



### January



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2014	92.7%	+ 5.5%	94.1%	+ 1.0%
Mar-2014	91.1%	- 1.4%	95.3%	+ 1.2%
Apr-2014	93.3%	- 1.1%	96.0%	+ 0.5%
May-2014	94.6%	- 1.4%	96.5%	+ 0.1%
Jun-2014	94.9%	+ 0.3%	96.3%	+ 0.2%
Jul-2014	96.4%	+ 1.0%	96.8%	- 0.2%
Aug-2014	94.6%	- 1.8%	96.1%	- 0.5%
Sep-2014	94.2%	- 0.6%	95.3%	- 0.5%
Oct-2014	93.5%	- 1.1%	95.1%	- 0.9%
Nov-2014	92.2%	- 1.5%	94.5%	- 0.9%
Dec-2014	93.1%	- 0.6%	94.5%	- 1.0%
Jan-2015	92.5%	+ 0.3%	93.6%	- 1.5%
Average	93.8%	- 0.4%	95.6%	- 0.2%

### **Historical Percent of Original List Price Received**

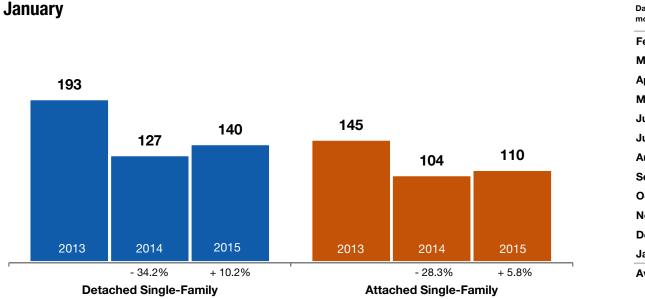
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## **Housing Affordability Index**

This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2014	152	- 15.6%	110	- 20.3%
Mar-2014	132	- 12.6%	106	- 13.8%
Apr-2014	128	- 13.5%	102	- 15.0%
May-2014	123	+ 0.8%	102	- 13.6%
Jun-2014	106	- 5.4%	101	- 1.9%
Jul-2014	107	- 5.3%	100	- 5.7%
Aug-2014	103	- 12.7%	97	- 6.7%
Sep-2014	110	- 12.0%	105	- 3.7%
Oct-2014	126	- 3.1%	104	- 4.6%
Nov-2014	128	- 12.3%	103	- 13.4%
Dec-2014	121	- 7.6%	99	- 2.0%
Jan-2015	140	+ 10.2%	110	+ 5.8%
Average	123	- 7.4%	103	- 7.9%

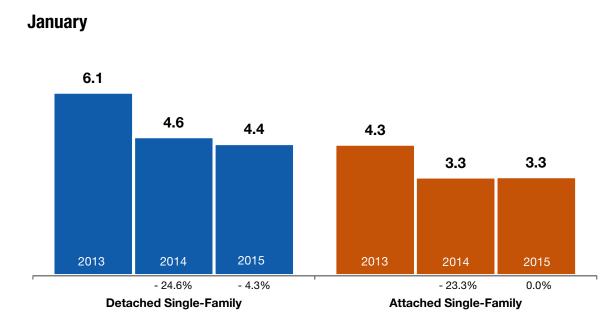
#### ---- Detached ----- Attached 200 175 150 125 100 75 50 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

### **Historical Housing Affordability Index**

## **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2014	4.6	- 20.7%	3.5	- 18.6%
Mar-2014	4.6	- 16.4%	3.7	- 11.9%
Apr-2014	4.9	- 12.5%	4.1	+ 2.5%
May-2014	5.3	- 7.0%	4.2	+ 2.4%
Jun-2014	5.4	- 5.3%	4.4	+ 12.8%
Jul-2014	5.7	0.0%	4.6	+ 17.9%
Aug-2014	5.8	+ 3.6%	4.5	+ 15.4%
Sep-2014	5.8	+ 3.6%	4.7	+ 17.5%
Oct-2014	5.7	+ 5.6%	4.5	+ 15.4%
Nov-2014	5.4	+ 5.9%	4.0	+ 14.3%
Dec-2014	4.6	- 2.1%	3.4	+ 9.7%
Jan-2015	4.4	- 4.3%	3.3	0.0%
Average	5.2	- 4.7%	4.1	+ 6.1%

### Historical Months Supply of Inventory

