Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



For Week Ending August 5, 2017

Data current as of August 14, 2017

As we reach into August, we'll begin to see the volume of activity wane in anticipation of the school year. Although not every buyer or seller has children, it's no secret that homeownership is a popular housing option for those with kids. In bulk, this has historically been enough of a factor for turning down the summer's market heat before lower temperatures take hold.

SINGLE-FAMILY DETACHED

For the week ending August 5:

- New Listings increased 10.0% to 497
- Under Contract Sales increased 19.2% to 279
- Inventory decreased 8.0% to 4,337

For the month of July:

- Median Sales Price increased 5.0% to \$250,000
- Market Time decreased 7.5% to 74
- Pct of List Price Rec'd increased 0.5% to 96.5%
- Months Supply decreased 9.6% to 4.7

SINGLE-FAMILY ATTACHED

For the week ending August 5:

- New Listings increased 17.3% to 724
- Under Contract Sales increased 14.7% to 366
- Inventory decreased 5.1% to 4,885

For the month of July:

- Median Sales Price increased 1.6% to \$325,000
- Market Time decreased 12.1% to 51
- Pct of List Price Rec'd increased 0.2% to 97.6%
- Months Supply decreased 5.7% to 3.3

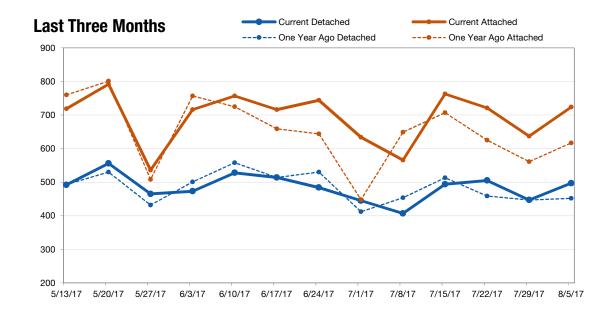
Quick Facts

| + 10.0% | + 17.3% | + 19.2% | + 14.7% | - 8.0% | - 5.1% |
|------------|-------------------------|------------------|------------|----------|-------------------------|
| Detached | Attached | Detached | Attached | Detached | Attached |
| | Year Change Listings | | ear Change | | Year Change for Sale |
| New L | istings | Onder C | Johnaci | nomes | ioi Sale |
| Metrics b | y Week | | | | |
| New List | • | | | | 2 |
| Under Co | ontract (contin | gent or pending) | | | 3 |
| Inventory | of Homes | for Sale | | | 4 |
| Metrics b | y Month | | | | |
| Market T | ime | | | | 5 |
| Median S | Sales Price | | | | 6 |
| Percent of | of Original L | ist Price Re | ceived | | 7 |
| Housing | Affordability | y Index | | | 8 |
| Months S | Supply of In | ventory | | | 9 |

New Listings

A count of the properties that have been newly listed on the market in a given month.





| Data for the Week Ending | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| 5/13/2017 | 492 | - 0.2% | 719 | - 5.4% |
| 5/20/2017 | 556 | + 4.9% | 792 | - 1.1% |
| 5/27/2017 | 465 | + 7.6% | 536 | + 5.5% |
| 6/3/2017 | 473 | - 5.6% | 716 | - 5.4% |
| 6/10/2017 | 528 | - 5.4% | 757 | + 4.4% |
| 6/17/2017 | 514 | 0.0% | 716 | + 8.6% |
| 6/24/2017 | 484 | - 8.7% | 744 | + 15.5% |
| 7/1/2017 | 445 | + 8.0% | 634 | + 41.5% |
| 7/8/2017 | 407 | - 10.4% | 566 | - 12.8% |
| 7/15/2017 | 494 | - 3.7% | 763 | + 7.9% |
| 7/22/2017 | 505 | + 10.0% | 721 | + 15.4% |
| 7/29/2017 | 447 | 0.0% | 637 | + 13.5% |
| 8/5/2017 | 497 | + 10.0% | 724 | + 17.3% |
| 3-Month Avg. | 485 | + 0.2% | 694 | + 6.7% |

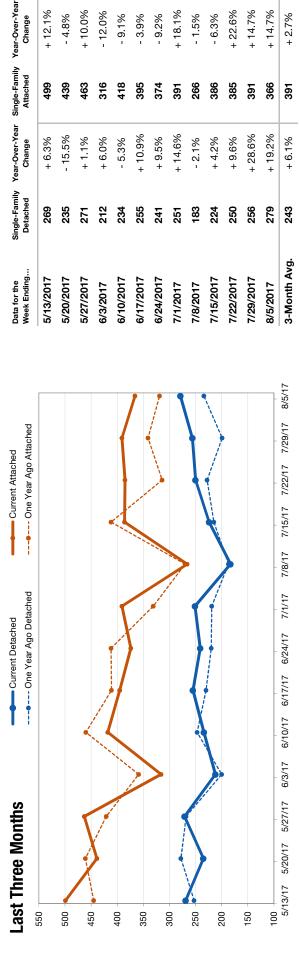
Historical New Listing Activity

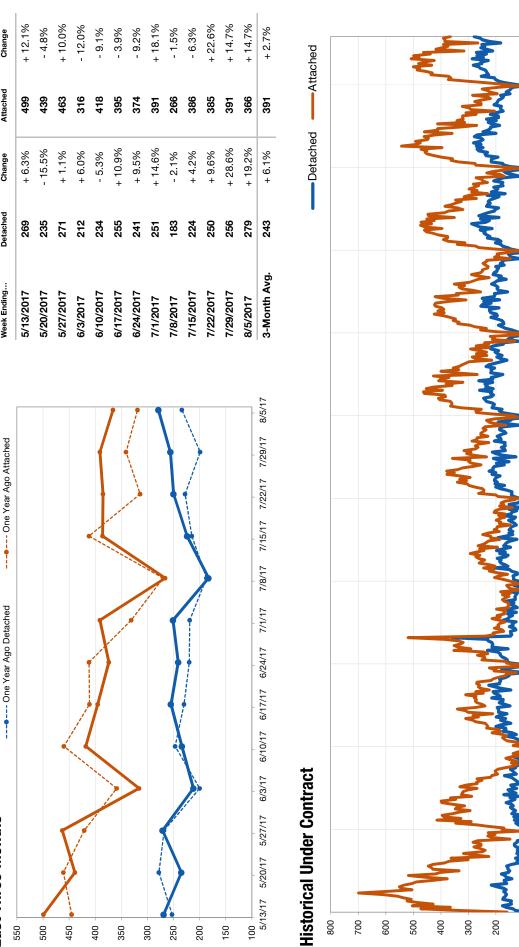


Under Contract

A count of the properties in either a contingent or pending status in a given month.







Current as of August 14, 2017. All data from Midwest Real Estate Data reflecting activity within the 77 officially defined Chicago community areas. Report © 2017 ShowingTime. | 3

1-2017

1-2016

1-2015

1-2014

1-2013

1-2012

1-2011

1-2010

1-2009

1-2008

0 1-2007

500

800

700

900

300

400

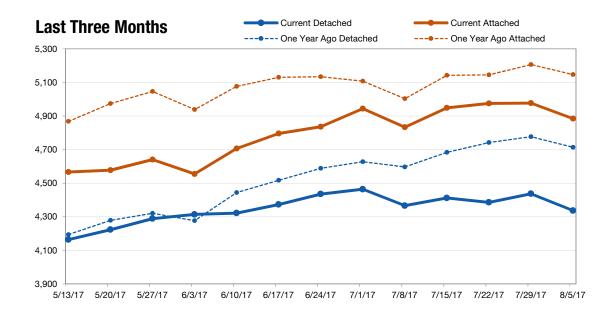
200

100

Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.





| Data for the Week Ending | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| 5/13/2017 | 4,164 | - 0.7% | 4,567 | - 6.2% |
| 5/20/2017 | 4,223 | - 1.3% | 4,578 | - 8.0% |
| 5/27/2017 | 4,289 | - 0.7% | 4,641 | - 8.0% |
| 6/3/2017 | 4,314 | + 0.9% | 4,555 | - 7.8% |
| 6/10/2017 | 4,322 | - 2.7% | 4,707 | - 7.3% |
| 6/17/2017 | 4,373 | - 3.2% | 4,796 | - 6.5% |
| 6/24/2017 | 4,435 | - 3.4% | 4,836 | - 5.8% |
| 7/1/2017 | 4,464 | - 3.5% | 4,944 | - 3.2% |
| 7/8/2017 | 4,366 | - 5.0% | 4,834 | - 3.4% |
| 7/15/2017 | 4,412 | - 5.8% | 4,949 | - 3.8% |
| 7/22/2017 | 4,386 | - 7.5% | 4,975 | - 3.3% |
| 7/29/2017 | 4,437 | - 7.1% | 4,977 | - 4.4% |
| 8/5/2017 | 4,337 | - 8.0% | 4,885 | - 5.1% |
| 3-Month Avg. | 4,348 | - 3.8% | 4,788 | - 5.6% |

Historical Inventory of Homes for Sale

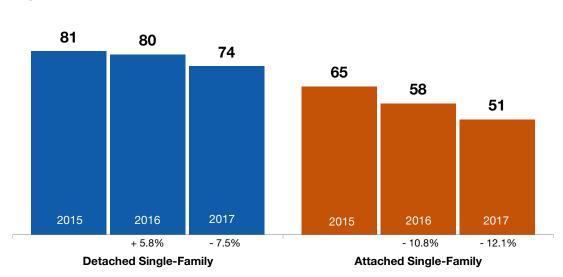


Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.

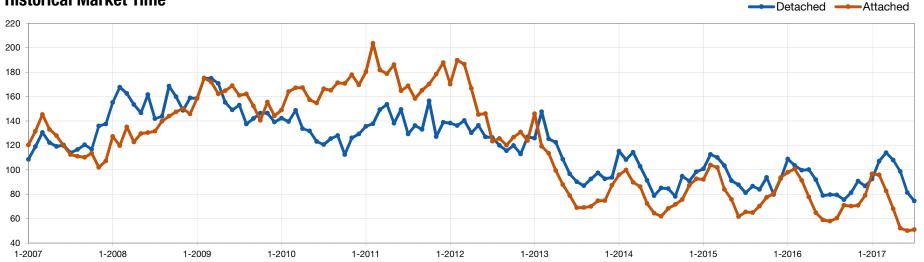


July



| Data for the month of | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Aug-2016 | 79 | - 9.2% | 60 | - 7.7% |
| Sep-2016 | 76 | - 9.5% | 71 | + 1.4% |
| Oct-2016 | 81 | - 13.8% | 70 | - 9.1% |
| Nov-2016 | 91 | + 13.8% | 71 | - 12.3% |
| Dec-2016 | 87 | - 6.5% | 79 | - 16.0% |
| Jan-2017 | 92 | - 15.6% | 97 | - 1.0% |
| Feb-2017 | 107 | + 2.9% | 96 | - 5.0% |
| Mar-2017 | 114 | + 14.0% | 83 | - 8.8% |
| Apr-2017 | 108 | + 8.0% | 68 | - 12.8% |
| May-2017 | 99 | + 7.6% | 52 | - 20.0% |
| Jun-2017 | 81 | + 2.5% | 50 | - 15.3% |
| Jul-2017 | 74 | - 7.5% | 51 | - 12.1% |
| Average | 90 | - 0.4% | 67 | - 9.9% |

Historical Market Time

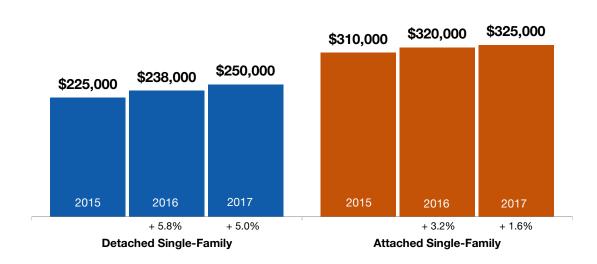


Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

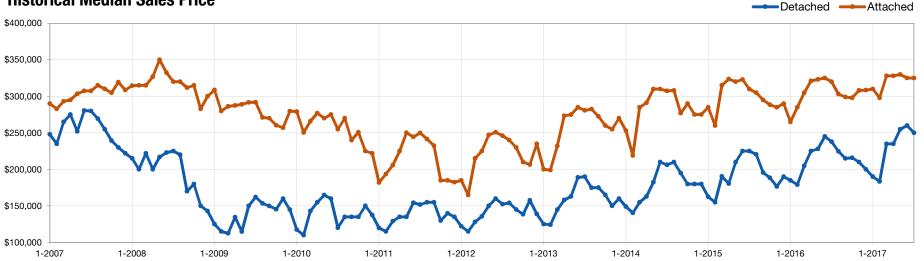


July



| Data for the month of | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Aug-2016 | \$224,700 | + 2.0% | \$303,000 | - 0.7% |
| Sep-2016 | \$215,000 | + 9.9% | \$299,000 | + 1.4% |
| Oct-2016 | \$215,750 | + 14.5% | \$298,000 | + 3.3% |
| Nov-2016 | \$210,000 | + 19.0% | \$308,000 | + 8.1% |
| Dec-2016 | \$200,000 | + 5.3% | \$308,500 | + 6.4% |
| Jan-2017 | \$190,000 | + 2.7% | \$310,000 | + 17.0% |
| Feb-2017 | \$183,450 | + 2.5% | \$298,000 | + 4.6% |
| Mar-2017 | \$235,000 | + 14.6% | \$328,000 | + 7.5% |
| Apr-2017 | \$235,000 | + 4.4% | \$328,000 | + 2.2% |
| May-2017 | \$255,000 | + 11.8% | \$330,000 | + 2.1% |
| Jun-2017 | \$260,000 | + 6.1% | \$325,019 | + 0.0% |
| Jul-2017 | \$250,000 | + 5.0% | \$325,000 | + 1.6% |
| Median | \$225,000 | + 7.2% | \$317,000 | + 3.9% |

Historical Median Sales Price

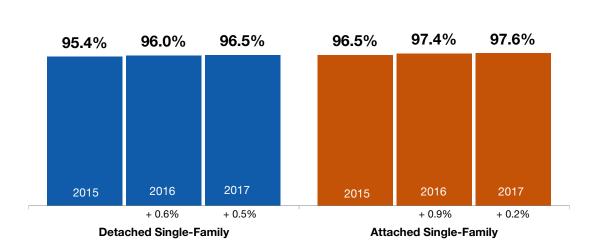


Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



July

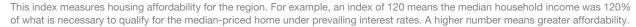


| Data for the month of | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Aug-2016 | 95.5% | + 0.2% | 96.7% | + 0.8% |
| Sep-2016 | 95.2% | + 0.2% | 96.1% | + 0.3% |
| Oct-2016 | 94.4% | + 1.1% | 95.9% | + 0.8% |
| Nov-2016 | 93.6% | - 0.5% | 95.8% | + 0.8% |
| Dec-2016 | 93.1% | - 0.1% | 95.6% | + 1.3% |
| Jan-2017 | 94.3% | + 0.3% | 95.3% | + 1.4% |
| Feb-2017 | 93.7% | + 0.8% | 95.8% | + 1.3% |
| Mar-2017 | 96.9% | + 1.9% | 97.0% | + 0.1% |
| Apr-2017 | 95.1% | - 0.4% | 97.5% | + 0.3% |
| May-2017 | 96.1% | - 0.8% | 98.0% | + 0.7% |
| Jun-2017 | 96.6% | + 0.1% | 97.9% | + 0.6% |
| Jul-2017 | 96.5% | + 0.5% | 97.6% | + 0.2% |
| Average | 95.2% | + 0.2% | 96.8% | + 0.6% |

Historical Percent of Original List Price Received

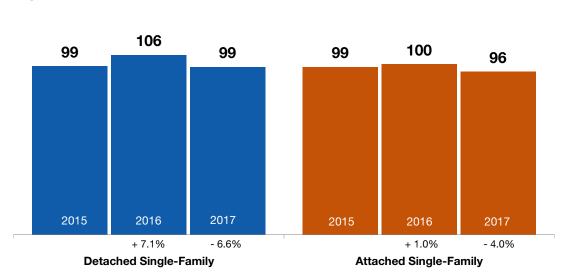


Housing Affordability Index



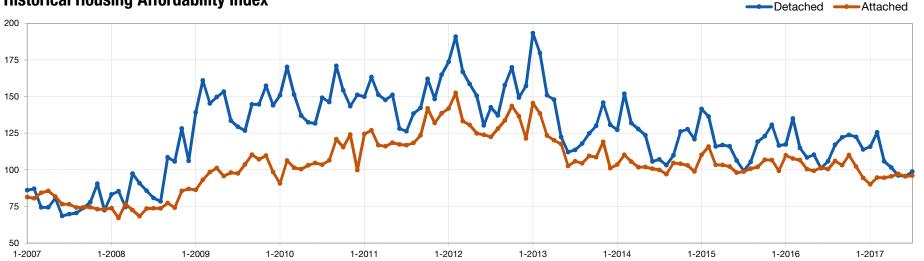


July



| Data for the month of | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Aug-2016 | 117 | + 11.4% | 106 | + 5.0% |
| Sep-2016 | 122 | + 2.5% | 103 | + 1.0% |
| Oct-2016 | 124 | + 0.8% | 110 | + 2.8% |
| Nov-2016 | 122 | - 6.9% | 102 | - 4.7% |
| Dec-2016 | 114 | - 2.6% | 94 | - 5.1% |
| Jan-2017 | 116 | - 0.9% | 90 | - 18.2% |
| Feb-2017 | 126 | - 6.7% | 95 | - 12.0% |
| Mar-2017 | 106 | - 7.8% | 95 | - 11.2% |
| Apr-2017 | 102 | - 5.6% | 96 | - 4.0% |
| May-2017 | 96 | - 12.7% | 97 | - 2.0% |
| Jun-2017 | 96 | - 5.0% | 95 | - 5.9% |
| Jul-2017 | 99 | - 6.6% | 96 | - 4.0% |
| Average | 112 | - 3.3% | 98 | - 4.9% |

Historical Housing Affordability Index

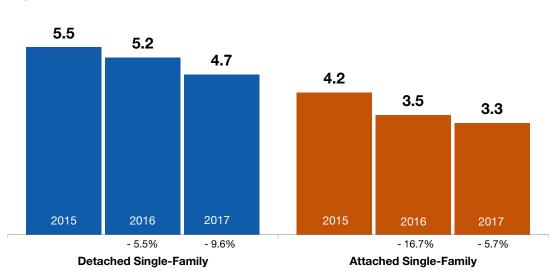


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



July



| Data for the month of | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Aug-2016 | 5.2 | - 5.5% | 3.5 | - 14.6% |
| Sep-2016 | 5.3 | - 3.6% | 3.6 | - 12.2% |
| Oct-2016 | 5.2 | - 5.5% | 3.5 | - 7.9% |
| Nov-2016 | 4.9 | - 3.9% | 3.1 | - 11.4% |
| Dec-2016 | 4.3 | - 4.4% | 2.5 | - 13.8% |
| Jan-2017 | 4.4 | 0.0% | 2.5 | - 13.8% |
| Feb-2017 | 4.4 | - 2.2% | 2.8 | - 9.7% |
| Mar-2017 | 4.5 | 0.0% | 2.9 | - 12.1% |
| Apr-2017 | 4.6 | 0.0% | 3.0 | - 9.1% |
| May-2017 | 4.7 | 0.0% | 3.1 | - 8.8% |
| Jun-2017 | 4.8 | - 4.0% | 3.3 | - 2.9% |
| Jul-2017 | 4.7 | - 9.6% | 3.3 | - 5.7% |
| Average | 4.8 | - 3.6% | 3.1 | - 10.0% |

Historical Months Supply of Inventory

