Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



For Week Ending July 8, 2017

Data current as of July 17, 2017

From a heart-of-summer perspective, the residential real estate market has performed as expected when predictions were made at the front of the year. Buyer interest is high and inventory is not at a proper level to meet demand. Total sales and new listings are generally behind last year's levels from week to week, but there is evidence of improvement in both metrics.

SINGLE-FAMILY DETACHED

For the week ending July 8:

- New Listings decreased 10.8% to 405
- Under Contract Sales increased 15.0% to 215
- Inventory decreased 8.8% to 4,187

For the month of June:

- Median Sales Price increased 6.1% to \$260,000
- Market Time increased 2.5% to 81
- Pct of List Price Rec'd increased 0.1% to 96.6%
- Months Supply decreased 8.0% to 4.6

SINGLE-FAMILY ATTACHED

For the week ending July 8:

- New Listings decreased 13.1% to 564
- Under Contract Sales increased 10.4% to 298
- Inventory decreased 5.4% to 4,734

For the month of June:

- Median Sales Price increased 1.0% to \$328,250
- Market Time decreased 15.3% to 50
- Pct of List Price Rec'd increased 0.6% to 97.9%
- Months Supply decreased 5.9% to 3.2

Quick Facts

- 10.8%	- 13.1%	+ 15.0%	+ 10.4%	- 8.8%	- 5.4%
Detached	Attached	Detached	Attached	Detached	Attached
	Year Change .istings	Year-Over-Y Under C	/ear Change Contract		Year Change for Sale

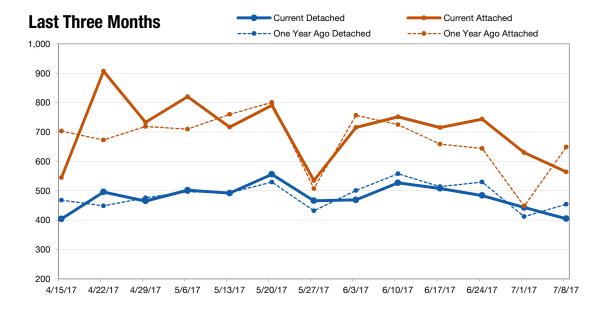
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New Listings

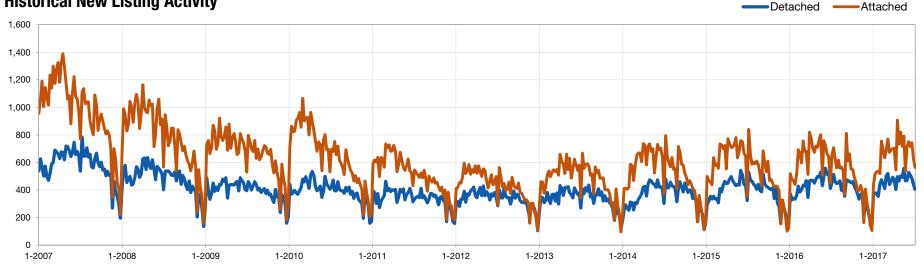
A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Yea Change
4/15/2017	404	- 13.7%	545	- 22.5%
4/22/2017	496	+ 10.5%	907	+ 34.8%
4/29/2017	465	- 2.3%	733	+ 1.9%
5/6/2017	502	+ 1.0%	820	+ 15.5%
5/13/2017	492	- 0.2%	717	- 5.7%
5/20/2017	556	+ 4.9%	791	- 1.2%
5/27/2017	466	+ 7.9%	535	+ 5.3%
6/3/2017	469	- 6.4%	716	- 5.4%
6/10/2017	527	- 5.6%	752	+ 3.7%
6/17/2017	508	- 1.2%	715	+ 8.5%
6/24/2017	484	- 8.7%	744	+ 15.5%
7/1/2017	443	+ 7.5%	630	+ 40.6%
7/8/2017	405	- 10.8%	564	- 13.1%
3-Month Avg.	478	- 1.5%	705	+ 4.7%

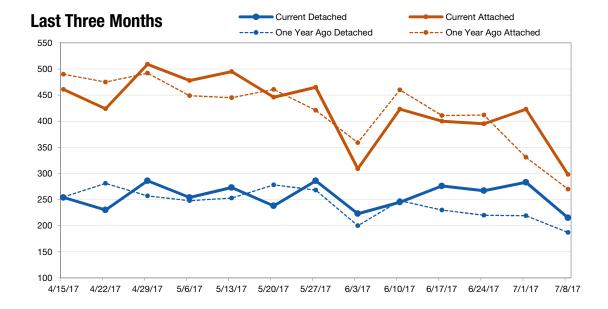
Historical New Listing Activity



Under Contract

A count of the properties in either a contingent or pending status in a given month.

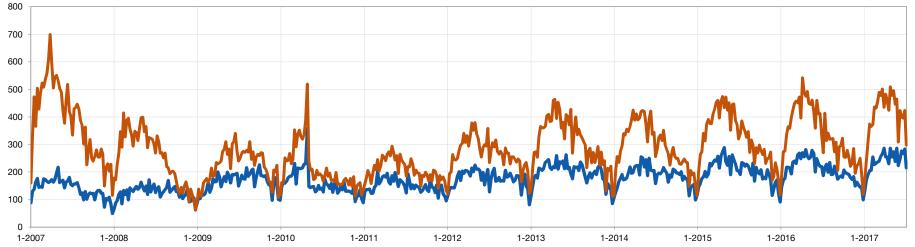




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
4/15/2017	254	- 0.4%	461	- 5.9%
4/22/2017	230	- 18.1%	424	- 10.7%
4/29/2017	286	+ 11.3%	509	+ 3.5%
5/6/2017	254	+ 2.4%	478	+ 6.5%
5/13/2017	273	+ 7.9%	495	+ 11.2%
5/20/2017	238	- 14.4%	446	- 3.3%
5/27/2017	286	+ 6.7%	465	+ 10.5%
6/3/2017	223	+ 11.5%	309	- 13.9%
6/10/2017	245	- 1.2%	423	- 8.0%
6/17/2017	276	+ 20.0%	400	- 2.7%
6/24/2017	267	+ 21.4%	395	- 4.1%
7/1/2017	283	+ 29.2%	423	+ 27.8%
7/8/2017	215	+ 15.0%	298	+ 10.4%
3-Month Avg.	256	+ 5.9%	425	+ 0.9%

Historical Under Contract

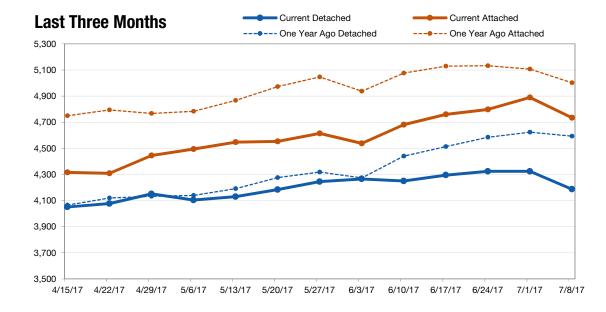
-Detached ---Attached



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
4/15/2017	4,051	- 0.3%	4,316	- 9.1%
4/22/2017	4,077	- 1.0%	4,309	- 10.1%
4/29/2017	4,151	+ 0.4%	4,445	- 6.8%
5/6/2017	4,104	- 0.9%	4,495	- 6.0%
5/13/2017	4,130	- 1.5%	4,547	- 6.6%
5/20/2017	4,184	- 2.2%	4,554	- 8.4%
5/27/2017	4,245	- 1.7%	4,615	- 8.6%
6/3/2017	4,266	- 0.2%	4,538	- 8.1%
6/10/2017	4,250	- 4.3%	4,681	- 7.8%
6/17/2017	4,295	- 4.8%	4,760	- 7.2%
6/24/2017	4,324	- 5.7%	4,798	- 6.5%
7/1/2017	4,324	- 6.5%	4,890	- 4.2%
7/8/2017	4,187	- 8.8%	4,734	- 5.4%
3-Month Avg.	4,199	- 3.0%	4,591	- 7.3%

Historical Inventory of Homes for Sale

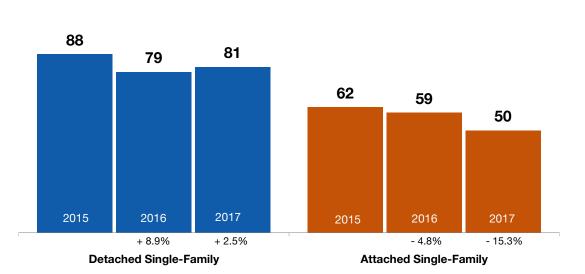


Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.



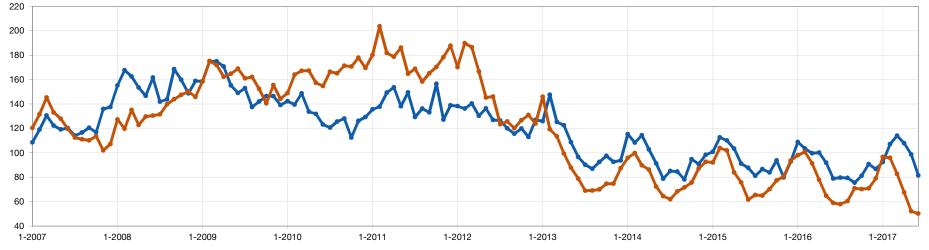
June



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2016	80	- 1.2%	58	- 10.8%
Aug-2016	79	- 9.2%	60	- 7.7%
Sep-2016	76	- 9.5%	71	+ 1.4%
Oct-2016	81	- 13.8%	70	- 9.1%
Nov-2016	91	+ 13.8%	71	- 12.3%
Dec-2016	87	- 6.5%	79	- 16.0%
Jan-2017	92	- 15.6%	97	- 1.0%
Feb-2017	107	+ 2.9%	96	- 5.0%
Mar-2017	114	+ 14.0%	83	- 8.8%
Apr-2017	108	+ 8.0%	68	- 12.8%
May-2017	99	+ 7.6%	52	- 20.0%
Jun-2017	81	+ 2.5%	50	- 15.3%
Average	91	- 0.1%	68	- 9.8%

Historical Market Time

---- Detached ----- Attached



Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



Change

June Data for the Single-Family Year-Over-Year Single-Family Year-Over-Year month of ... Detached Change Attached \$328,250 \$325,000 \$323,000 \$260,000 \$245,000 \$225,000 2017 2015 2016 2015 2016 2017 + 0.6% + 8.9% + 6.1% + 1.0%

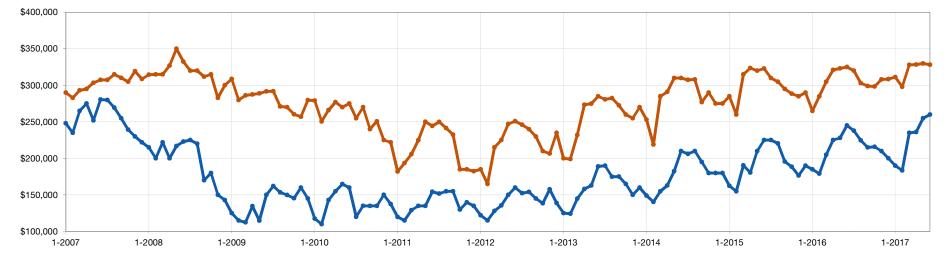
Detached Single-Family

Attached Single-Family

Jul-2016	\$238,000	+ 5.8%	\$320,000	+ 3.2%
Aug-2016	\$224,700	+ 2.0%	\$303,000	- 0.7%
Sep-2016	\$215,000	+ 9.9%	\$299,000	+ 1.4%
Oct-2016	\$215,750	+ 14.5%	\$298,500	+ 3.5%
Nov-2016	\$210,000	+ 19.0%	\$308,000	+ 8.1%
Dec-2016	\$200,000	+ 5.3%	\$308,500	+ 6.4%
Jan-2017	\$190,000	+ 2.7%	\$311,250	+ 17.5%
eb-2017	\$183,450	+ 2.5%	\$298,000	+ 4.6%
Mar-2017	\$235,000	+ 14.6%	\$328,000	+ 7.5%
Apr-2017	\$236,000	+ 4.9%	\$328,500	+ 2.3%
May-2017	\$255,000	+ 11.8%	\$330,000	+ 2.1%
Jun-2017	\$260,000	+ 6.1%	\$328,250	+ 1.0%
Median	\$225,000	+ 9.2%	\$315,000	+ 3.3%

Historical Median Sales Price

Detached -Attached



Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



Change

+ 0.9%

+ 0.8%

+0.3%

+ 0.8%

+0.8%

+ 1.3%

+ 1.5%

+ 1.3%

+0.1%

+ 0.3%

+ 0.7%

+ 0.6%

+ 0.7%

June Data for the Single-Family Year-Over-Year Single-Family Year-Over-Year month of ... Detached Change Attached Jul-2016 96.0% + 0.6% 97.4% Aug-2016 95.5% + 0.2% 96.7% 95.2% +0.2%96.1% Sep-2016 97.3% 97.9% 96.9% 96.5% 96.6% 95.7% Oct-2016 94.4% 95.9% +1.1%Nov-2016 93.6% - 0.5% 95.8% Dec-2016 93.1% - 0.1% 95.6% Jan-2017 94.3% + 0.3% 95.4% Feb-2017 93.7% + 0.8% 95.8% Mar-2017 96.9% +1.9%97.0% 97.5% Apr-2017 95.1% - 0.4% May-2017 96.1% - 0.8% 98.0% 2016 2017 2016 2017 2015 2015 Jun-2017 96.6% +0.1%97.9% + 0.8% + 0.1% + 0.4% + 0.6% Average 95.2% + 0.3% 96.8%

Attached Single-Family

Detached Single-Family

Historical Percent of Original List Price Received

 Detached Attached



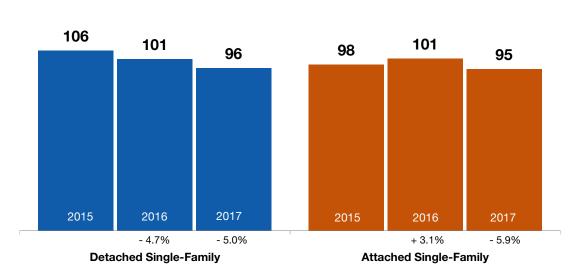
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Attached

June



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2016	106	+ 7.1%	100	+ 1.0%
Aug-2016	117	+ 11.4%	106	+ 5.0%
Sep-2016	122	+ 2.5%	103	+ 1.0%
Oct-2016	124	+ 0.8%	110	+ 2.8%
Nov-2016	122	- 6.9%	102	- 4.7%
Dec-2016	114	- 2.6%	94	- 5.1%
Jan-2017	116	- 0.9%	90	- 18.2%
Feb-2017	126	- 6.7%	95	- 12.0%
Mar-2017	106	- 7.8%	95	- 11.2%
Apr-2017	102	- 5.6%	95	- 5.0%
May-2017	96	- 12.7%	97	- 2.0%
Jun-2017	96	- 5.0%	95	- 5.9%
Average	112	- 2.2%	99	- 4.5%

Detached

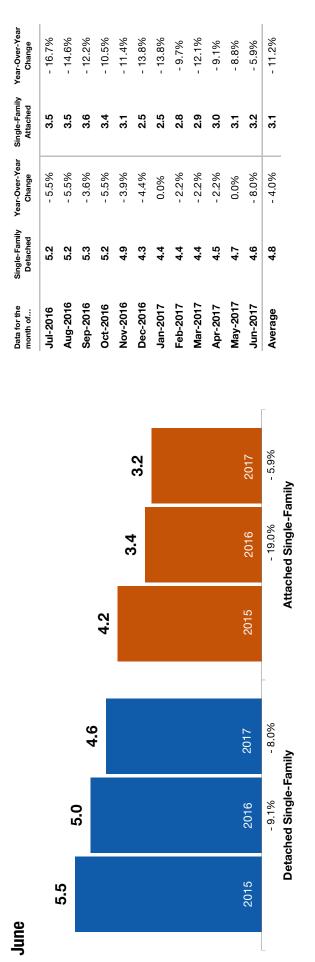
Historical Housing Affordability Index

200 175 150 125 100 75 50 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017

Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Historical Months Supply of Inventory

