Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



8

For Week Ending May 6, 2017

Data current as of May 15, 2017

As we get closer to summer, more houses are put up for sale, as tends to happen around this time each year. Yet it's not as many homes for sale as 2016, and last year did not have as much available to buy as in 2015. The downward trend continues, which can have an affect on total sales. Homes listed when move-in ready and priced well are being snapped up quickly. In fact, despite lower inventory, many REALTORS® report that they are busier than last year and closing plenty of sales.

SINGLE-FAMILY DETACHED

For the week ending May 6:

- New Listings increased 1.0% to 502
- Under Contract Sales increased 25.0% to 310
- Inventory decreased 5.8% to 3,898

For the month of April:

- Median Sales Price increased 4.4% to \$235,000
- Market Time increased 9.0% to 109
- Pct of List Price Rec'd decreased 0.4% to 95.1%
- Months Supply decreased 8.7% to 4.2

SINGLE-FAMILY ATTACHED

For the week ending May 6:

- New Listings increased 14.6% to 814
- Under Contract Sales increased 17.1% to 526
- Inventory decreased 9.2% to 4,340

For the month of April:

- Median Sales Price increased 2.8% to \$330,000
- Market Time decreased 12.8% to 68
- Pct of List Price Rec'd increased 0.3% to 97.5%
- Months Supply decreased 12.1% to 2.9

Quick Facts

Housing Affordability Index

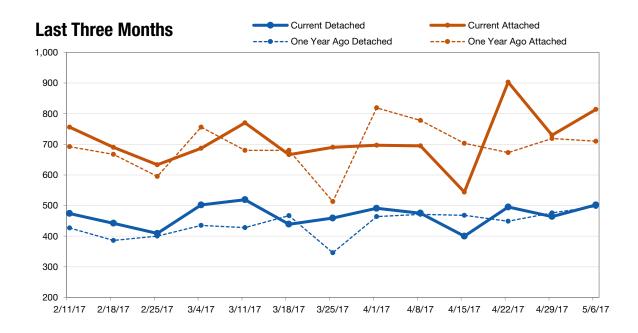
Months Supply of Inventory

+ 1.0%	+ 14.6%	+ 25.0%	+ 17.1%	- 5.8%	- 9.2%
Detached	Attached	Detached	Attached	Detached	Attached
Year-Over-	Year Change	Year-Over-	ear Change	Year-Over-	Year Change
New I	Listings	Under C	Contract	Homes	for Sale
Metrics b	•				0
New List	•				2
	ontract (conting				3
Inventory	of Homes	tor Sale			4
Metrics b	y Month				
Market T	ïme				5
Median S	Sales Price				6
Percent of	of Original L	ist Price Re	ceived		7

New Listings

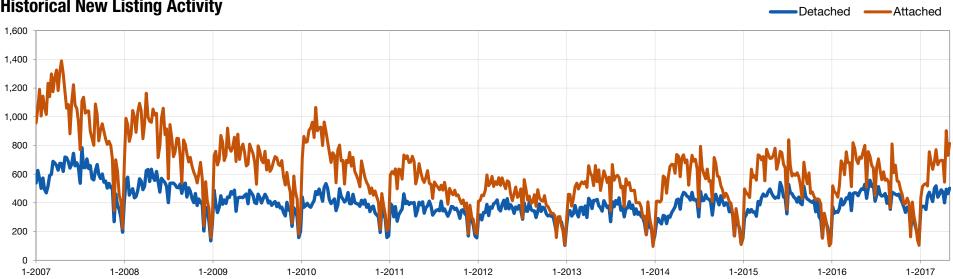
A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
2/11/2017	474	+ 11.0%	756	+ 9.2%
2/18/2017	442	+ 14.5%	690	+ 3.4%
2/25/2017	409	+ 2.3%	633	+ 6.4%
3/4/2017	502	+ 15.4%	687	- 9.1%
3/11/2017	519	+ 21.3%	770	+ 13.2%
3/18/2017	439	- 6.0%	666	- 2.1%
3/25/2017	459	+ 32.7%	690	+ 34.5%
4/1/2017	491	+ 5.8%	697	- 14.9%
4/8/2017	475	+ 0.8%	695	- 10.7%
4/15/2017	400	- 14.5%	544	- 22.6%
4/22/2017	495	+ 10.2%	903	+ 34.2%
4/29/2017	464	- 2.5%	730	+ 1.5%
5/6/2017	502	+ 1.0%	814	+ 14.6%
3-Month Avg.	467	+ 6.2%	713	+ 3.2%

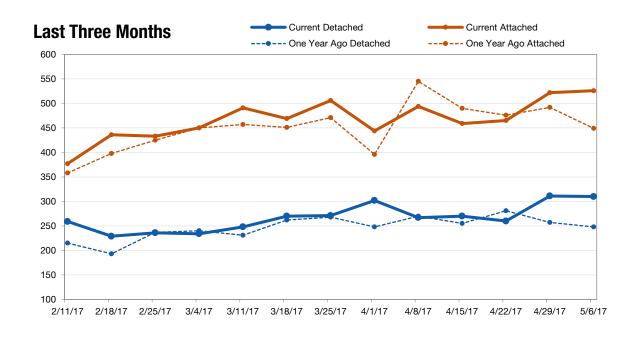
Historical New Listing Activity



Under Contract

A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
2/11/2017	259	+ 20.5%	377	+ 5.3%
2/18/2017	229	+ 18.7%	436	+ 9.5%
2/25/2017	236	- 0.4%	433	+ 1.9%
3/4/2017	234	- 2.5%	450	0.0%
3/11/2017	248	+ 7.4%	491	+ 7.4%
3/18/2017	270	+ 3.1%	469	+ 4.0%
3/25/2017	271	+ 1.1%	506	+ 7.4%
4/1/2017	302	+ 21.8%	444	+ 12.1%
4/8/2017	267	- 1.1%	494	- 9.4%
4/15/2017	270	+ 5.9%	459	- 6.3%
4/22/2017	260	- 7.5%	465	- 2.3%
4/29/2017	311	+ 21.0%	522	+ 6.1%
5/6/2017	310	+ 25.0%	526	+ 17.1%
3-Month Avg.	267	+ 8.2%	467	+ 3.7%

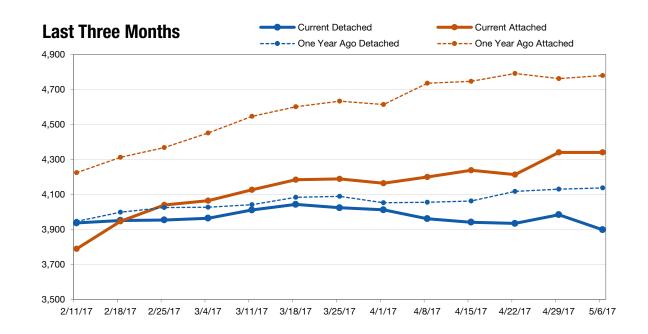
Historical Under Contract — Detached — Attached



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
2/11/2017	3,937	- 0.2%	3,789	- 10.3%
2/18/2017	3,951	- 1.2%	3,946	- 8.5%
2/25/2017	3,954	- 1.8%	4,040	- 7.5%
3/4/2017	3,964	- 1.6%	4,064	- 8.7%
3/11/2017	4,011	- 0.7%	4,126	- 9.2%
3/18/2017	4,043	- 1.0%	4,184	- 9.1%
3/25/2017	4,024	- 1.6%	4,189	- 9.6%
4/1/2017	4,012	- 1.0%	4,164	- 9.8%
4/8/2017	3,961	- 2.3%	4,200	- 11.3%
4/15/2017	3,941	- 3.0%	4,238	- 10.7%
4/22/2017	3,934	- 4.4%	4,213	- 12.1%
4/29/2017	3,984	- 3.5%	4,340	- 8.9%
5/6/2017	3,898	- 5.8%	4,340	- 9.2%
3-Month Avg.	3,970	- 2.2%	4,141	- 9.6%

Historical Inventory of Homes for Sale

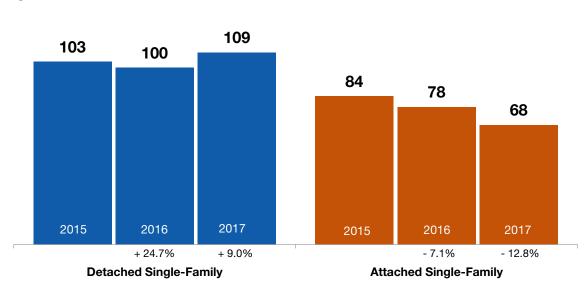


Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.



April



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
May-2016	92	+ 1.1%	65	- 14.5%
Jun-2016	79	- 10.2%	59	- 4.8%
Jul-2016	80	- 1.2%	58	- 10.8%
Aug-2016	79	- 9.2%	60	- 7.7%
Sep-2016	76	- 9.5%	71	+ 1.4%
Oct-2016	81	- 13.8%	70	- 9.1%
Nov-2016	91	+ 13.8%	71	- 12.3%
Dec-2016	87	- 6.5%	79	- 16.0%
Jan-2017	92	- 15.6%	97	- 1.0%
Feb-2017	107	+ 2.9%	96	- 5.0%
Mar-2017	114	+ 14.0%	83	- 8.8%
Apr-2017	109	+ 9.0%	68	- 12.8%
Average	90	- 2.0%	70	- 8.3%

Historical Market Time

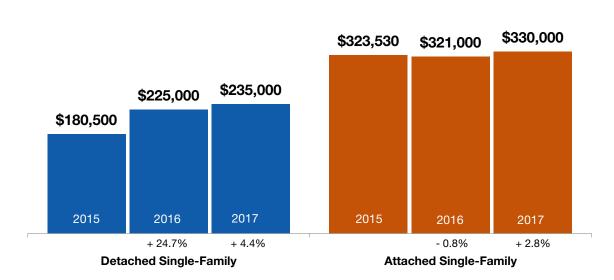


Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

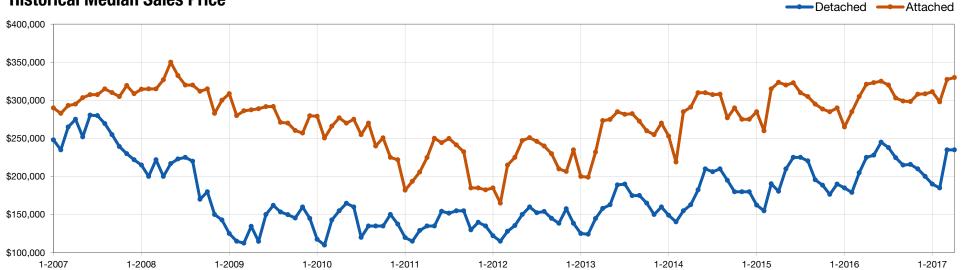


April



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
May-2016	\$228,000	+ 8.6%	\$323,250	+ 1.0%
Jun-2016	\$245,000	+ 8.9%	\$325,000	+ 0.6%
Jul-2016	\$238,000	+ 5.8%	\$320,000	+ 3.2%
Aug-2016	\$224,700	+ 2.0%	\$303,000	- 0.7%
Sep-2016	\$215,000	+ 9.9%	\$299,000	+ 1.4%
Oct-2016	\$215,750	+ 14.5%	\$298,500	+ 3.5%
Nov-2016	\$210,000	+ 19.0%	\$308,000	+ 8.1%
Dec-2016	\$200,000	+ 5.3%	\$308,500	+ 6.4%
Jan-2017	\$190,000	+ 2.7%	\$311,250	+ 17.5%
Feb-2017	\$184,900	+ 3.3%	\$298,000	+ 4.6%
Mar-2017	\$235,000	+ 14.6%	\$327,500	+ 7.4%
Apr-2017	\$235,000	+ 4.4%	\$330,000	+ 2.8%
Median	\$220,000	+ 9.5%	\$315,000	+ 3.3%

Historical Median Sales Price

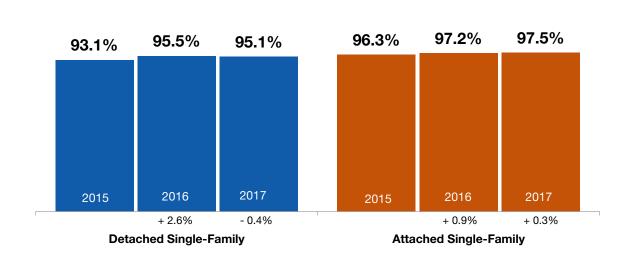


Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



April



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
May-2016	96.9%	+ 1.3%	97.3%	+ 0.2%
Jun-2016	96.5%	+ 0.8%	97.3%	+ 0.4%
Jul-2016	96.0%	+ 0.6%	97.4%	+ 0.9%
Aug-2016	95.5%	+ 0.2%	96.7%	+ 0.8%
Sep-2016	95.2%	+ 0.2%	96.1%	+ 0.3%
Oct-2016	94.4%	+ 1.1%	95.9%	+ 0.8%
Nov-2016	94.7%	+ 0.6%	95.8%	+ 0.8%
Dec-2016	93.1%	- 0.1%	95.6%	+ 1.3%
Jan-2017	94.3%	+ 0.3%	95.4%	+ 1.5%
Feb-2017	93.8%	+ 0.9%	95.7%	+ 1.2%
Mar-2017	96.9%	+ 1.9%	97.0%	+ 0.4%
Apr-2017	95.1%	- 0.4%	97.5%	+ 0.3%
Average	95.3%	+ 0.7%	96.7%	+ 0.6%

Historical Percent of Original List Price Received

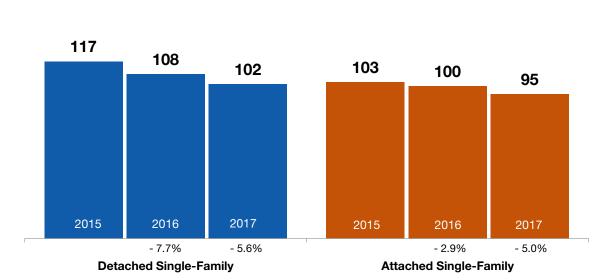


Housing Affordability Index



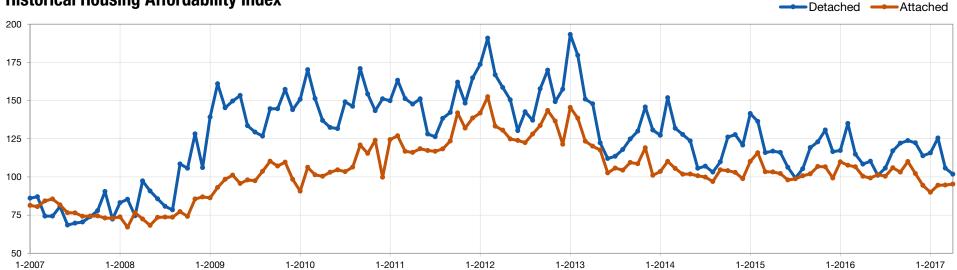


April



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
May-2016	110	- 5.2%	99	- 2.9%
Jun-2016	101	- 4.7%	101	+ 3.1%
Jul-2016	106	+ 7.1%	100	+ 1.0%
Aug-2016	117	+ 11.4%	106	+ 5.0%
Sep-2016	122	+ 2.5%	103	+ 1.0%
Oct-2016	124	+ 0.8%	110	+ 2.8%
Nov-2016	122	- 6.9%	102	- 4.7%
Dec-2016	114	- 2.6%	94	- 5.1%
Jan-2017	116	- 0.9%	90	- 18.2%
Feb-2017	125	- 7.4%	95	- 12.0%
Mar-2017	106	- 7.8%	95	- 11.2%
Apr-2017	102	- 5.6%	95	- 5.0%
Average	114	- 1.6%	99	- 3.9%

Historical Housing Affordability Index

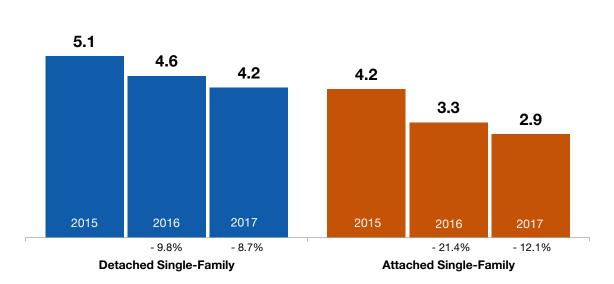


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



April



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
May-2016	4.7	- 11.3%	3.4	- 20.9%
Jun-2016	5.0	- 9.1%	3.4	- 19.0%
Jul-2016	5.2	- 5.5%	3.5	- 16.7%
Aug-2016	5.1	- 7.3%	3.4	- 17.1%
Sep-2016	5.3	- 3.6%	3.6	- 12.2%
Oct-2016	5.1	- 7.3%	3.4	- 10.5%
Nov-2016	4.9	- 3.9%	3.1	- 11.4%
Dec-2016	4.3	- 4.4%	2.5	- 13.8%
Jan-2017	4.3	- 2.3%	2.5	- 13.8%
Feb-2017	4.3	- 4.4%	2.7	- 12.9%
Mar-2017	4.3	- 4.4%	2.8	- 15.2%
Apr-2017	4.2	- 8.7%	2.9	- 12.1%
Average	4.7	- 6.0%	3.1	- 14.3%

Historical Months Supply of Inventory

