Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



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For Week Ending November 26, 2016

Data current as of December 5, 2016

National home prices reached a record high, increasing 0.1 percent from the pre-recession peak in 2006. This height – driven by low inventory, solid demand and responsible lending practices – is much different from the previous high mark. Inflation is also a factor. Interest rates, unemployment, prices and wage trends will continue to be factors to monitor for trend analysis as we reach toward 2017.

SINGLE-FAMILY DETACHED

For the week ending November 26:

- New Listings increased 24.5% to 203
- Under Contract Sales increased 37.1% to 159
- Inventory decreased 9.8% to 4,149

For the month of October:

- Median Sales Price increased 16.2% to \$219,000
- Market Time decreased 12.8% to 82
- Pct of List Price Rec'd increased 1.0% to 94.3%
- Months Supply decreased 14.5% to 4.7

SINGLE-FAMILY ATTACHED

For the week ending November 26:

- New Listings increased 3.2% to 160
- Under Contract Sales increased 16.5% to 198
- Inventory decreased 11.3% to 4,487

For the month of October:

- Median Sales Price increased 3.6% to \$299,000
- Market Time decreased 9.1% to 70
- Pct of List Price Rec'd increased 0.8% to 95.9%
- Months Supply decreased 13.2% to 3.3

Quick Facts

+ 24.5% + 3.2	% + 37.1 % +	⊦ 16.5 %	- 9.8%	- 11.3%
Detached Attache	d Detached	Attached	Detached	Attached
Year-Over-Year Chan New Listings	ge Year-Over-Yea Under Con	0		Year Change for Sale

Metrics by Week

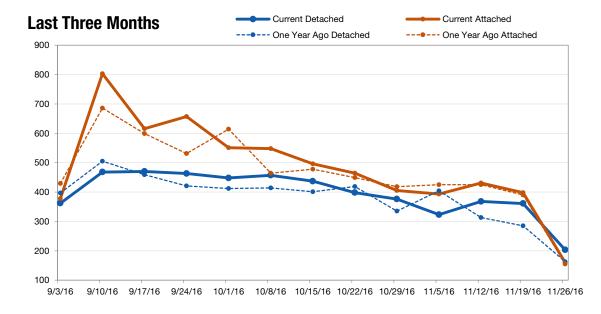
Months Supply of Inventory

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New Listings

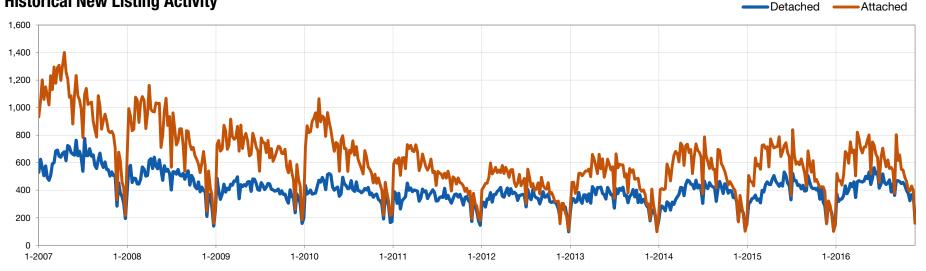
A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
9/3/2016	362	- 8.8%	378	- 11.9%
9/10/2016	468	- 7.3%	803	+ 17.1%
9/17/2016	470	+ 2.4%	616	+ 2.8%
9/24/2016	463	+ 10.0%	657	+ 23.7%
10/1/2016	448	+ 8.7%	551	- 10.3%
10/8/2016	457	+ 10.4%	548	+ 18.1%
10/15/2016	437	+ 9.0%	496	+ 3.8%
10/22/2016	398	- 5.0%	464	+ 3.3%
10/29/2016	376	+ 12.2%	405	- 3.1%
11/5/2016	323	- 20.0%	393	- 7.5%
11/12/2016	368	+ 17.6%	431	+ 1.4%
11/19/2016	361	+ 26.7%	398	+ 2.1%
11/26/2016	203	+ 24.5%	160	+ 3.2%
3-Month Avg.	395	+ 4.2%	485	+ 3.9%

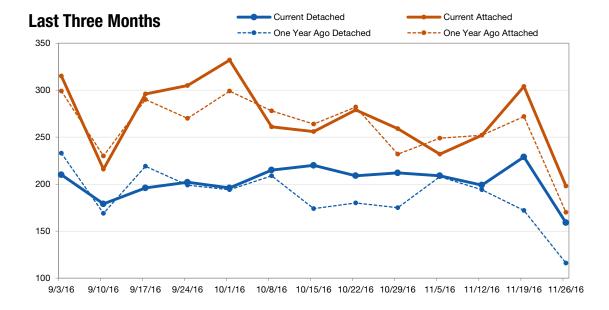
Historical New Listing Activity



Under Contract

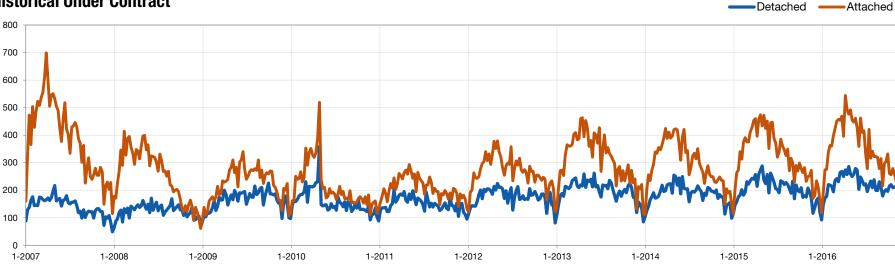
A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
9/3/2016	210	- 9.9%	315	+ 5.4%
9/10/2016	179	+ 5.9%	216	- 6.1%
9/17/2016	196	- 10.5%	296	+ 2.1%
9/24/2016	202	+ 1.5%	305	+ 13.0%
10/1/2016	196	+ 1.0%	332	+ 11.0%
10/8/2016	215	+ 2.9%	261	- 6.1%
10/15/2016	220	+ 26.4%	256	- 3.0%
10/22/2016	209	+ 16.1%	279	- 1.1%
10/29/2016	212	+ 21.1%	259	+ 11.6%
11/5/2016	209	+ 0.5%	232	- 6.8%
11/12/2016	199	+ 2.6%	252	0.0%
11/19/2016	229	+ 33.1%	304	+ 11.8%
11/26/2016	159	+ 37.1%	198	+ 16.5%
3-Month Avg.	203	+ 7.9%	270	+ 3.5%

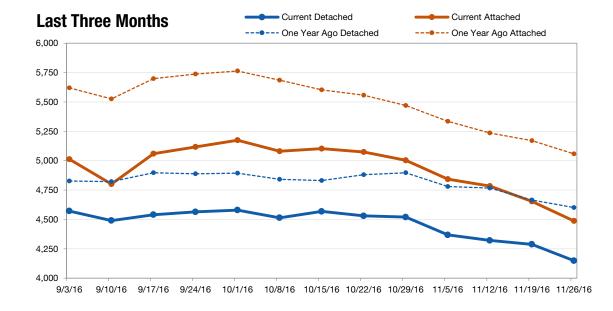
Historical Under Contract



Inventory of Homes for Sale

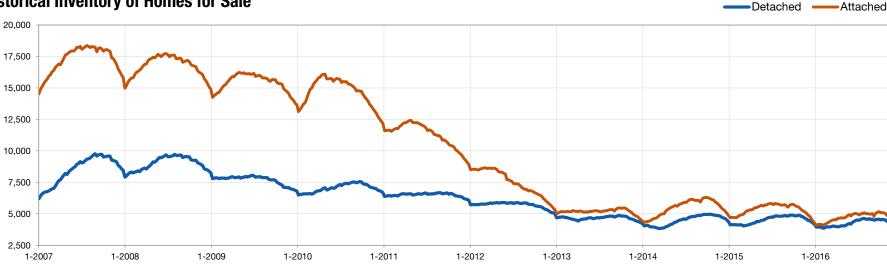
The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
9/3/2016	4,571	- 5.3%	5,012	- 10.8%
9/10/2016	4,490	- 6.9%	4,801	- 13.1%
9/17/2016	4,540	- 7.3%	5,060	- 11.2%
9/24/2016	4,564	- 6.6%	5,117	- 10.8%
10/1/2016	4,579	- 6.4%	5,174	- 10.2%
10/8/2016	4,514	- 6.8%	5,081	- 10.6%
10/15/2016	4,568	- 5.4%	5,102	- 8.9%
10/22/2016	4,530	- 7.2%	5,074	- 8.7%
10/29/2016	4,520	- 7.7%	5,003	- 8.5%
11/5/2016	4,368	- 8.6%	4,842	- 9.2%
11/12/2016	4,321	- 9.4%	4,784	- 8.6%
11/19/2016	4,288	- 8.1%	4,653	- 10.0%
11/26/2016	4,149	- 9.8%	4,487	- 11.3%
3-Month Avg.	4,462	- 7.3%	4,938	- 10.2%

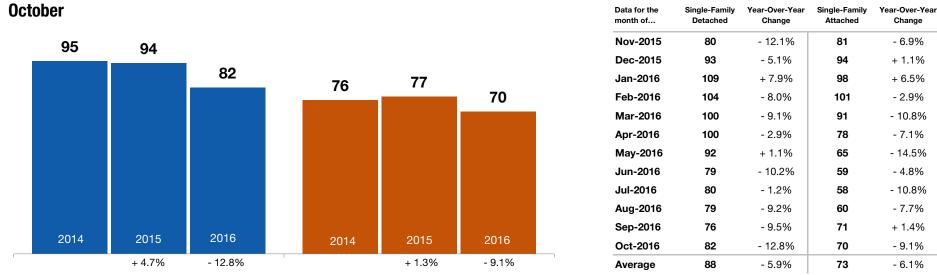
Historical Inventory of Homes for Sale



Market Time

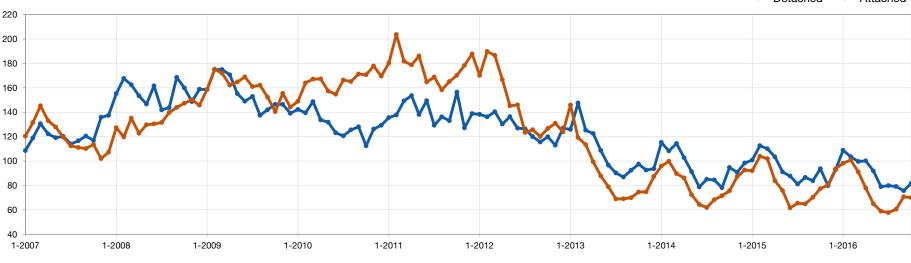
Average number of days between when a property is listed and when an offer is accepted in a given month.





Detached Single-Family

Attached Single-Family



Historical Market Time

----- Detached ------ Attached

Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



Change

+ 3.6%

+ 5.5%

- 7.2%

+ 9.6%

- 3.2%

- 1.1%

+ 1.0%

+ 0.6%

October Single-Family Data for the Year-Over-Year Single-Family Year-Over-Year month of ... Detached Change Attached Nov-2015 \$176,500 - 1.9% \$285,000 Dec-2015 \$190,000 + 5.6% \$290,000 Jan-2016 \$184,950 + 13.8% \$264,500 \$299,000 \$290,000 \$288,500 Feb-2016 \$179,000 + 15.5% \$285,000 \$205,000 \$305,000 Mar-2016 + 7.6% \$219,000 Apr-2016 \$225,000 +24.7%\$320,000 \$188,500 \$180.000 \$228,000 \$323,250 May-2016 + 8.6% \$245,000 Jun-2016 + 8.9% \$325,000 Jul-2016 \$237,500 + 5.6% \$320,000 Aug-2016 \$224,900 + 2.0% \$305.000 Sep-2016 \$215,000 + 10.0% \$299,000 2016 2014 2015 2014 2015 2016 Oct-2016 \$219,000 + 16.2% \$299,000 + 16.2% - 0.5% + 4.7% + 3.6% \$215,000 + 10.3% Median \$307,500

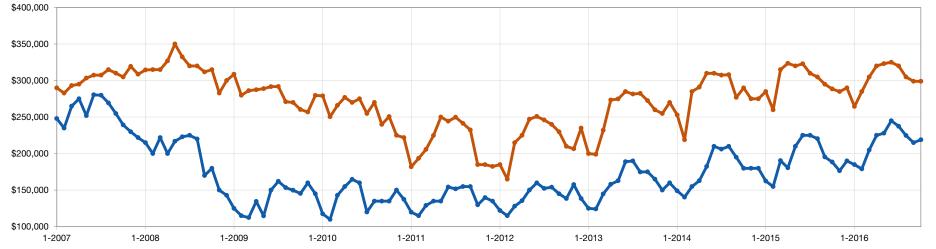
Detached Single-Family

Attached Single-Family



Historical Median Sales Price

Detached — Attached

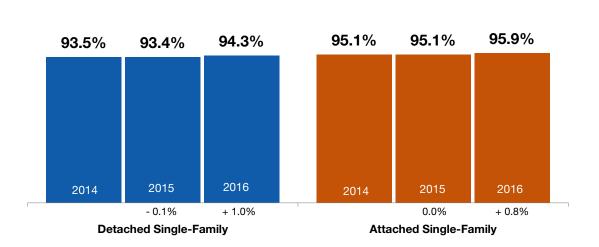


Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



October



Historical Percent of Original List Price Received

Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2015	94.1%	+ 2.1%	95.0%	+ 0.5%
Dec-2015	93.2%	+ 0.1%	94.4%	0.0%
Jan-2016	94.0%	+ 1.7%	94.0%	+ 0.4%
Feb-2016	93.0%	+ 3.3%	94.6%	+ 1.0%
Mar-2016	95.1%	+ 3.3%	96.6%	+ 1.8%
Apr-2016	95.5%	+ 2.6%	97.1%	+ 0.8%
May-2016	96.8%	+ 1.1%	97.3%	+ 0.2%
Jun-2016	96.5%	+ 0.8%	97.3%	+ 0.4%
Jul-2016	96.0%	+ 0.6%	97.4%	+ 0.9%
Aug-2016	95.5%	+ 0.2%	96.7%	+ 0.8%
Sep-2016	95.2%	+ 0.1%	96.1%	+ 0.3%
Oct-2016	94.3%	+ 1.0%	95.9%	+ 0.8%
Average	95.1%	+ 1.3%	96.4%	+ 0.7%

Detached — Attached



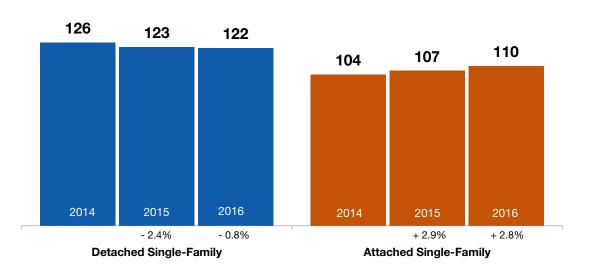
Current as of December 5, 2016. All data from Midwest Real Estate Data reflecting activity within the 77 officially defined Chicago community areas. Report © 2016 ShowingTime. | 7

Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



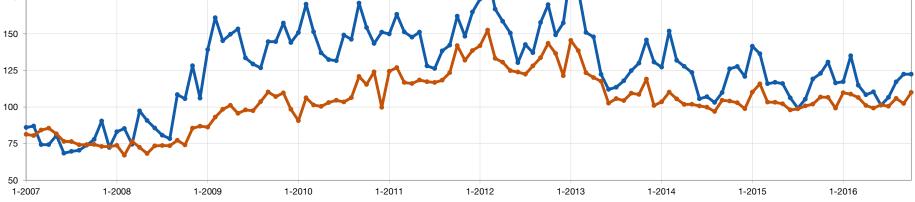
October



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2015	131	+ 2.3%	107	+ 3.9%
Dec-2015	116	- 4.1%	99	0.0%
Jan-2016	117	- 17.6%	110	0.0%
Feb-2016	135	- 0.7%	109	- 6.0%
Mar-2016	115	- 0.9%	107	+ 3.9%
Apr-2016	108	- 7.7%	101	- 1.9%
May-2016	110	- 5.2%	99	- 2.9%
Jun-2016	101	- 4.7%	101	+ 3.1%
Jul-2016	107	+ 8.1%	100	+ 1.0%
Aug-2016	117	+ 11.4%	106	+ 5.0%
Sep-2016	122	+ 2.5%	102	0.0%
Oct-2016	122	- 0.8%	110	+ 2.8%
Average	117	- 1.4%	104	+ 0.7%

Detached — Attached

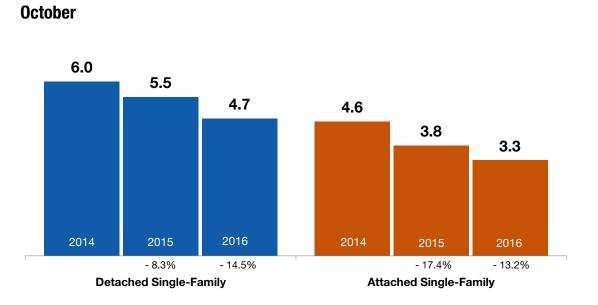
Historical Housing Affordability Index



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2015	5.1	- 12.1%	3.5	- 16.7%
Dec-2015	4.4	- 13.7%	2.8	- 22.2%
Jan-2016	4.4	- 12.0%	2.9	- 19.4%
Feb-2016	4.4	- 10.2%	3.0	- 18.9%
Mar-2016	4.4	- 10.2%	3.2	- 20.0%
Apr-2016	4.5	- 11.8%	3.2	- 22.0%
May-2016	4.6	- 13.2%	3.3	- 21.4%
Jun-2016	4.9	- 10.9%	3.4	- 19.0%
Jul-2016	5.0	- 9.1%	3.4	- 17.1%
Aug-2016	4.9	- 10.9%	3.3	- 17.5%
Sep-2016	5.0	- 9.1%	3.5	- 14.6%
Oct-2016	4.7	- 14.5%	3.3	- 13.2%
Average	4.7	- 11.4%	3.2	- 18.5%

Historical Months Supply of Inventory

