Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



9

For Week Ending June 7, 2014

Data current as of June 16, 2014

Price growth. It has been the result of low inventory in the market these days, and it would appear that the duration of the summer market will continue to see an increase in year-overyear median sales price. If inventory makes a significant leap, perhaps we'll see a different sort of impact on housing prices. Until then, the longer buyers wait, the more risk they take of paying a little bit more for that house key.

SINGLE-FAMILY DETACHED

For the week ending June 7:

- New Listings increased 11.7% to 469
- Under Contract Sales increased 19.4% to 314
- Inventory decreased 15.0% to 3,894

For the month of May:

- Median Sales Price increased 12.3% to \$183,000
- Market Time decreased 16.5% to 91
- Pct of List Price Rec'd decreased 1.4% to 94.6%
- Months Supply decreased 19.6% to 4.5

SINGLE-FAMILY ATTACHED

For the week ending June 7:

- New Listings increased 17.3% to 734
- Under Contract Sales increased 5.4% to 431
- Inventory increased 1.3% to 5,270

For the month of May:

- Median Sales Price increased 13.3% to \$311,377
- Market Time decreased 18.2% to 72
- Pct of List Price Rec'd increased 0.2% to 96.6%
- Months Supply decreased 5.0% to 3.8

Quick Facts

| + 11.7% + 17.3% | + 19.4% | + 5.4% | - 15.0% | + 1.3% |
|---------------------------------------|------------------------|----------|----------|-------------------------|
| Detached Attached | Detached | Attached | Detached | Attached |
| Year-Over-Year Change New Listings | Year-Over-Y Under C | 0 | | Year Change for Sale |

Metrics by Week

| New Listings | 2 |
|---|---|
| Under Contract (contingent or pending) | 3 |
| Inventory of Homes for Sale | 4 |
| | |
| Metrics by Month | |
| Market Time | 5 |
| Median Sales Price | 6 |
| Percent of Original List Price Received | 7 |
| Housing Affordability Index | 8 |

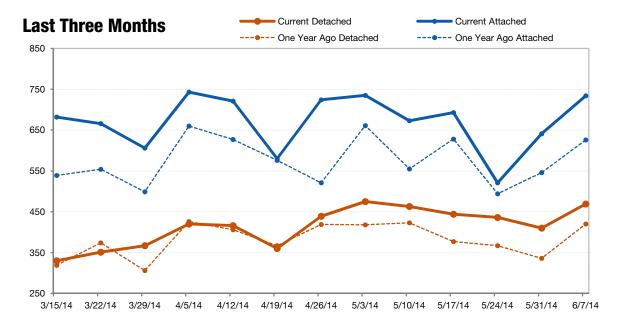
Click on desired metric to jump to that page.

Months Supply of Inventory

New Listings

A count of the properties that have been newly listed on the market in a given month.





| Data for the Week Ending | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| 3/15/2014 | 330 | + 3.4% | 682 | + 26.5% |
| 3/22/2014 | 351 | - 6.1% | 666 | + 20.2% |
| 3/29/2014 | 367 | + 19.9% | 606 | + 21.4% |
| 4/5/2014 | 420 | - 1.4% | 743 | + 12.6% |
| 4/12/2014 | 416 | + 2.5% | 721 | + 15.0% |
| 4/19/2014 | 360 | - 1.9% | 580 | + 0.7% |
| 4/26/2014 | 439 | + 4.8% | 724 | + 39.0% |
| 5/3/2014 | 475 | + 13.6% | 735 | + 11.2% |
| 5/10/2014 | 463 | + 9.5% | 673 | + 21.3% |
| 5/17/2014 | 444 | + 17.8% | 693 | + 10.4% |
| 5/24/2014 | 436 | + 18.8% | 521 | + 5.5% |
| 5/31/2014 | 410 | + 22.0% | 641 | + 17.4% |
| 6/7/2014 | 469 | + 11.7% | 734 | + 17.3% |
| 3-Month Avg. | 414 | + 8.5% | 671 | + 16.5% |

Historical New Listing Activity

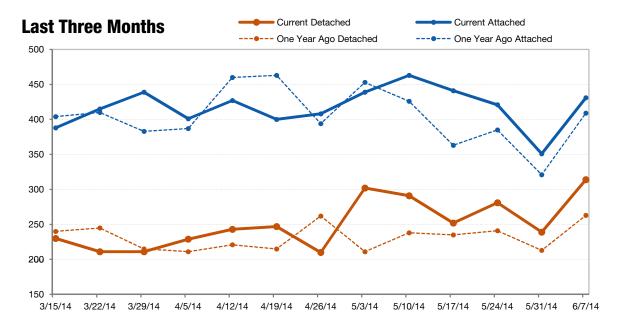




Under Contract

A count of the properties in either a contingent or pending status in a given month.

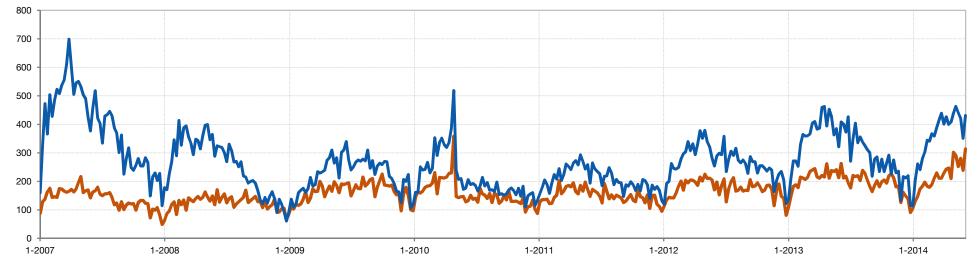




| Data for the Week Ending | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| 3/15/2014 | 230 | - 4.2% | 388 | - 4.0% |
| 3/22/2014 | 211 | - 13.9% | 415 | + 1.2% |
| 3/29/2014 | 211 | - 1.9% | 439 | + 14.6% |
| 4/5/2014 | 229 | + 8.5% | 401 | + 3.6% |
| 4/12/2014 | 243 | + 10.0% | 427 | - 7.2% |
| 4/19/2014 | 247 | + 14.9% | 400 | - 13.6% |
| 4/26/2014 | 210 | - 19.8% | 408 | + 3.6% |
| 5/3/2014 | 302 | + 43.1% | 439 | - 3.1% |
| 5/10/2014 | 291 | + 22.3% | 463 | + 8.7% |
| 5/17/2014 | 252 | + 7.2% | 441 | + 21.5% |
| 5/24/2014 | 281 | + 16.6% | 421 | + 9.4% |
| 5/31/2014 | 239 | + 12.2% | 351 | + 9.3% |
| 6/7/2014 | 314 | + 19.4% | 431 | + 5.4% |
| 3-Month Avg. | 251 | + 8.3% | 417 | + 3.2% |

Historical Under Contract

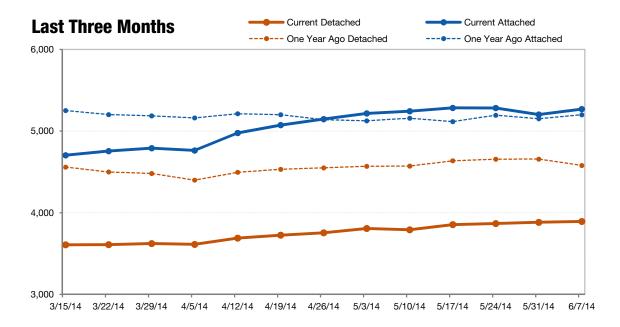




Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

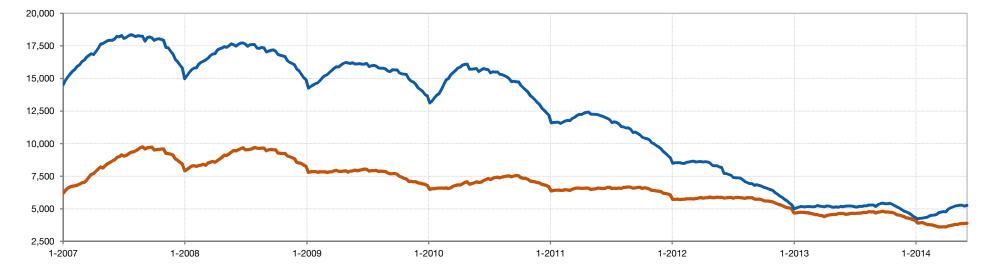




| Data for the Week Ending | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| 3/15/2014 | 3,608 | - 20.9% | 4,704 | - 10.4% |
| 3/22/2014 | 3,610 | - 19.8% | 4,755 | - 8.6% |
| 3/29/2014 | 3,623 | - 19.1% | 4,791 | - 7.6% |
| 4/5/2014 | 3,613 | - 17.9% | 4,763 | - 7.7% |
| 4/12/2014 | 3,690 | - 17.9% | 4,977 | - 4.5% |
| 4/19/2014 | 3,726 | - 17.8% | 5,074 | - 2.4% |
| 4/26/2014 | 3,755 | - 17.5% | 5,147 | + 0.2% |
| 5/3/2014 | 3,808 | - 16.7% | 5,217 | + 1.8% |
| 5/10/2014 | 3,792 | - 17.1% | 5,244 | + 1.7% |
| 5/17/2014 | 3,855 | - 16.9% | 5,284 | + 3.3% |
| 5/24/2014 | 3,868 | - 16.9% | 5,283 | + 1.7% |
| 5/31/2014 | 3,883 | - 16.6% | 5,203 | + 1.0% |
| 6/7/2014 | 3,894 | - 15.0% | 5,270 | + 1.3% |
| 3-Month Avg. | 3,748 | - 17.7% | 5,055 | - 2.4% |

Historical Inventory of Homes for Sale

Detached — Attached



Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.



Year-Over-Year Change

- 45.9%

- 43.9%

- 45.2%

- 41.7%

- 40.9%

- 42.7%

- 29.8%

- 34.2%

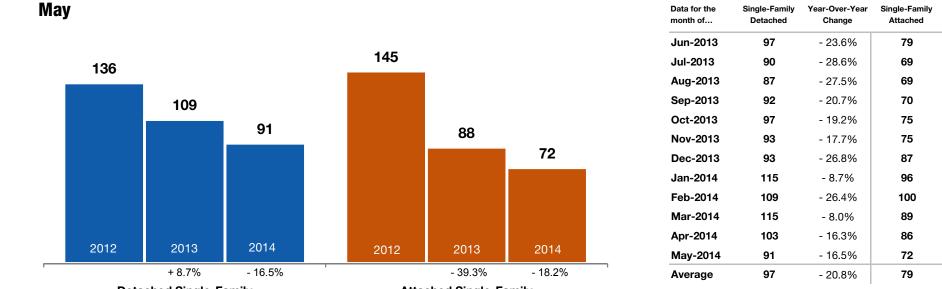
- 16.0%

- 21.2%

- 13.1%

- 18.2%

- 34.5%



Detached Single-Family

Attached Single-Family

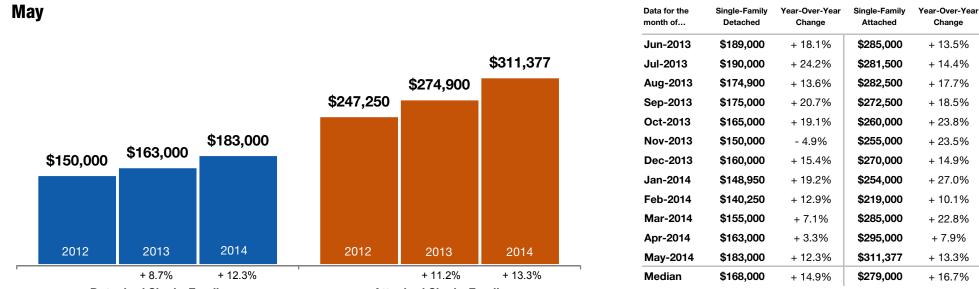


Historical Market Time

Median Sales Price

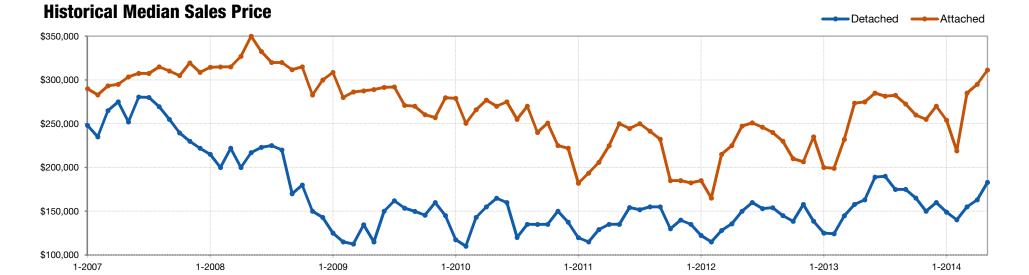
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.





Detached Single-Family

Attached Single-Family

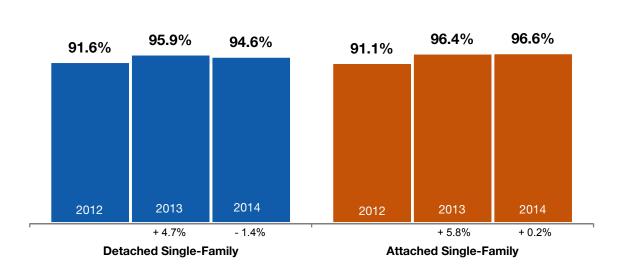


Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



May



| Data for the month of | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Jun-2013 | 94.6% | + 3.4% | 96.1% | + 5.0% |
| Jul-2013 | 95.4% | + 4.8% | 97.0% | + 5.3% |
| Aug-2013 | 96.3% | + 5.5% | 96.6% | + 4.4% |
| Sep-2013 | 94.8% | + 4.4% | 95.8% | + 4.1% |
| Oct-2013 | 94.5% | + 4.8% | 96.0% | + 4.8% |
| Nov-2013 | 93.6% | + 2.0% | 95.4% | + 4.5% |
| Dec-2013 | 93.8% | + 5.6% | 95.5% | + 3.8% |
| Jan-2014 | 92.2% | + 1.5% | 95.0% | + 3.0% |
| Feb-2014 | 93.1% | + 5.9% | 94.1% | + 1.0% |
| Mar-2014 | 91.1% | - 1.4% | 95.3% | + 1.2% |
| Apr-2014 | 93.2% | - 1.2% | 96.1% | + 0.6% |
| May-2014 | 94.6% | - 1.4% | 96.6% | + 0.2% |
| Average | 94.1% | + 2.8% | 96.0% | + 3.1% |

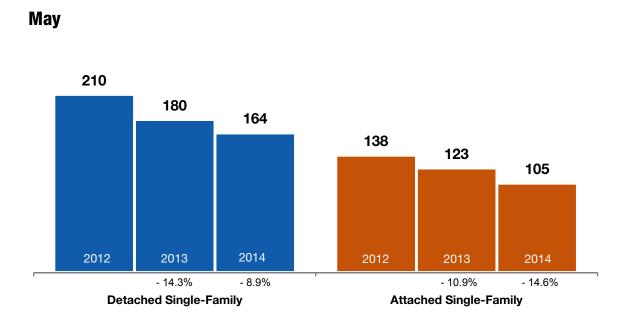
Historical Percent of Original List Price Received

Detached Attached Detached Atta

Housing Affordability Index

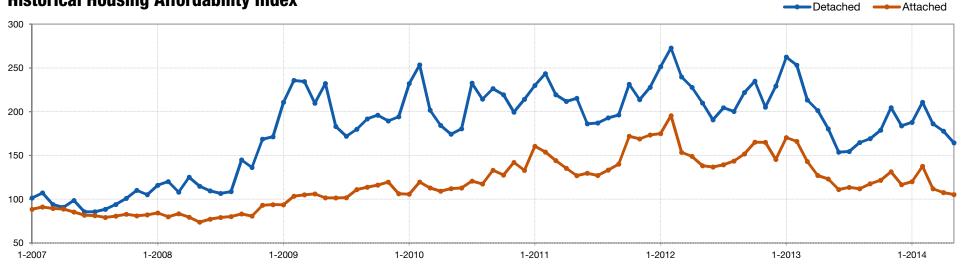
This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.





| Data for the month of | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Jun-2013 | 154 | - 19.4% | 111 | - 19.0% |
| Jul-2013 | 154 | - 24.9% | 114 | - 18.0% |
| Aug-2013 | 165 | - 17.5% | 112 | - 22.2% |
| Sep-2013 | 169 | - 23.9% | 118 | - 22.4% |
| Oct-2013 | 179 | - 23.8% | 122 | - 26.1% |
| Nov-2013 | 205 | 0.0% | 131 | - 20.6% |
| Dec-2013 | 184 | - 19.7% | 117 | - 19.3% |
| Jan-2014 | 188 | - 28.2% | 120 | - 29.4% |
| Feb-2014 | 211 | - 16.6% | 138 | - 16.9% |
| Mar-2014 | 186 | - 12.7% | 112 | - 21.7% |
| Apr-2014 | 178 | - 11.4% | 108 | - 15.0% |
| May-2014 | 164 | - 8.9% | 105 | - 14.6% |
| Average | 178 | - 17.2% | 117 | - 20.4% |

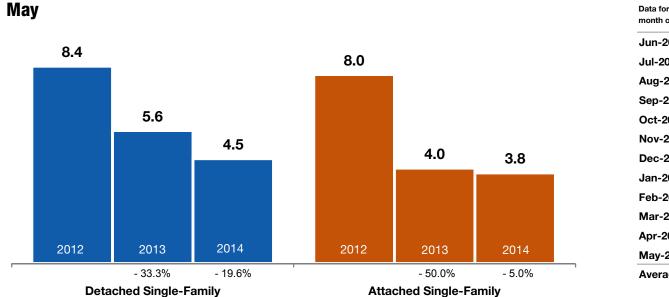
Historical Housing Affordability Index



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





| Data for the month of | Single-Family Detached | Year-Over-Year Change | Single-Family Attached | Year-Over-Year Change |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Jun-2013 | 5.6 | - 31.7% | 3.9 | - 45.1% |
| Jul-2013 | 5.6 | - 30.9% | 3.9 | - 41.8% |
| Aug-2013 | 5.5 | - 31.3% | 3.8 | - 38.7% |
| Sep-2013 | 5.5 | - 28.6% | 4.0 | - 32.2% |
| Oct-2013 | 5.3 | - 27.4% | 3.8 | - 30.9% |
| Nov-2013 | 5.0 | - 26.5% | 3.5 | - 30.0% |
| Dec-2013 | 4.5 | - 26.2% | 3.1 | - 27.9% |
| Jan-2014 | 4.4 | - 26.7% | 3.2 | - 25.6% |
| Feb-2014 | 4.3 | - 25.9% | 3.4 | - 20.9% |
| Mar-2014 | 4.2 | - 23.6% | 3.5 | - 16.7% |
| Apr-2014 | 4.4 | - 21.4% | 3.8 | - 5.0% |
| May-2014 | 4.5 | - 19.6% | 3.8 | - 5.0% |
| Average | 4.9 | - 27.2% | 3.6 | - 29.3% |

Historical Months Supply of Inventory

